

Totem Times

Building A Better Community By Providing Quality Communications



Award Winning

Cape Fox Communications Team is now an award-winning team. In 2019, led by Jacob Mosholder, Sr. Multimedia Producer, ... page 4



New APP At Your FingerTips

In 2019, Cape Fox Corporation launched its marketing campaign, Faces of Ketchikan. This campaign brings together all the ... page 5



108 Tap House & Burger Bar

George Barnard Shaw said, "There is no sincerer love than the love of food." Everyone at 108 Tap House and Burger Bar exemplifies ... page 10



Village Store Online

Tourists fall in love with Alaska for its beautiful scenic views, but also its heritage and art. Now, you can order that art online, and have it shipped right to your home. The unexpected closure of businesses allowed... continued on page 9



Cape Fox Employee and Shareholder WINS PRESTIGIOUS ART AWARD

Cape Fox Corporation (CFC) is proud to announce that Cape Fox Cultural Foundation (CFCF) employee and CFC Shareholder, Kenneth "Kelly" White, recently received the division winner award at the Sealaska Heritage Institute's (SHI) 10th Biennial Northwest Coast Juried Art Show and Competition. Kelly won this distinguished award for a beautiful Tlingit art panel he created for Cape Fox Lodge (CFL). This is a prestigious honor for Kelly. CFC and CFCF are proud of the hard work and creativity Kelly put into the piece. continued on page 3





We have made it to the halfway mark for 2020. While this year has taught us much about challenges, it has also made us realize our strength. Denis Leary said, "Crisis doesn't build character; it reveals it." For the past few years, Cape Fox has been building and strengthening its organization. This strength was called upon this year and has proudly held firm. The Board and I are proud to watch everyone with Cape Fox pull together to maintain the strength and spirit of our Cape Fox family. This unity shows the character of Cape Fox. We all stand together, and we stand firm to continue to have a successful organization, communities that are cared for, and a team that remains united.

While this year has presented many unique challenges, the Board and I look forward to the rest of the year and watching our Cape Fox Team pull together to continue our success.

As we mark the halfway mark for 2020 and everything that has occurred to affect every one of us this year, Cape Fox stands resilient. Though our commercial businesses felt the most effects from the pandemic crisis, our federal contracting side has been able to continue strong. Our businesses are open again at full capacity and, as a result of adapting to business needs, have added new ways to order and serve the people of the community. This is a further

President's Message

"The Board and I are proud to watch everyone with Cape Fox pull together to maintain the strength and spirit of our Cape Fox family."

testament to the resilience of Cape Fox. We face our situations together and with strength. Cape Fox is resilient, and we will get through this together.

During these difficult times, seeing signs of hope helps us move forward. One symbol of hope is the reopening of our businesses to 100% capacity. Our restaurants and The Village Store have opened their doors again to the public. Many of our restaurants have also expanded their hours of service:

- **Dockside Galley** is open 7 days a week from 11 am to 8 pm for burgers and shakes as well as the liquor store. Every Friday we do Freak Shake Friday.
- **108 Tap House and Burger Bar** is open Tuesday through Saturday 11 am to 10 pm for handcrafted burgers and cocktails.
- **Bar Harbor Ale House** is open Wednesday through Sunday, 11am to 9 pm, and has the largest beer selection in Ketchikan.

Cape Fox Corporation (CFC) is beyond proud to announce that Cape Fox Cultural Foundation (CFCF) employee and CFC Shareholder, Kenneth "Kelly" White, recently received the division winner award at the Sealaska Heritage Institute's (SHI) 10th Biennial Northwest Coast Juried Art Show and Competition. Kelly won this distinguished award for a beautiful Tlingit art panel he created for Cape Fox Lodge (CFL). CFL and CFCF are proud of the hard work and creativity Kelly put into the piece.

The Cape Fox Shared Services Communications Team was delighted to be honored with a 2020 Telly award. The team won a bronze award for their production of the

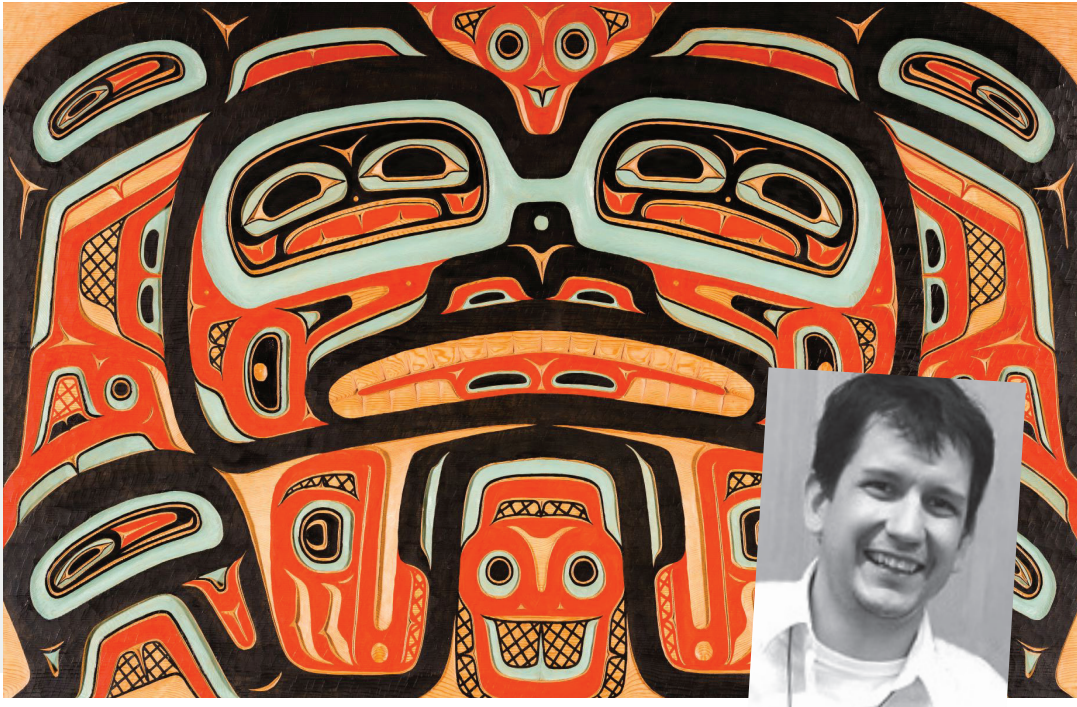
Careers at Cape Fox: Episode 1 debuted to staff last October. The video is on the Cape Fox Federal Contracting Group YouTube page. The Telly Awards recognizes the works created on behalf of a client, for a specific brand or company, or self-directed as a creative endeavor. Cape Fox is proud to have won a bronze Telly award. Great job, Team!

I came across a quote from Coretta Scott King, "When fear rushed in, I learned how to hear my heart racing but refused to allow my feelings to sway me. That resilience came from my family. It flowed through our bloodline." This quote resonated with me. We are Tlingit, and we understand resiliency. Today, we educate others about our heritage which has always included our resilience. We have a Cape Fox Team of Shareholders, clients, and employees who all work together and, when necessary, as seen during these difficult times, unite as a team. The Board and I continue to be proud of our culture, our company, and our team.

Gunalchéesh

Clifford Blair
Board of Directors President
Cape Fox Corporation

Cape Fox Employee and Shareholder WINS PRESTIGIOUS ART AWARD



CFL recently lauded Kelly's win and creative talent by saying, "To say it's breathtaking, doesn't begin to even do it justice. His heart and passion shine through in every piece he creates, and we are very fortunate to be able to showcase his art."

"An **AMBITIOUS** carving featuring old-style, thick formlines making a **POWERFUL STATEMENT**. Design is well balanced and good control of positive and negative spaces. Carving looks very clean and the painted formline nicely executed." – Juror Statement

The Tlingit art of the Southeast Alaska Natives is renowned worldwide for its unique, distinctive colors and designs. Tlingit art is traditionally carved and painted, containing bold positive and negative shapes. The Sealaska Heritage Institute (SHI) has continued to expand the awareness of Tlingit art.

In discussing his panel, Kelly explained the creativity of his art piece, "I found that each viewer had a unique perspective on the art piece, so I decided to highlight these interactions and create a Pacific Northwest Coast bentwood box style formline design representing a human in mid-transformation. Since the design is of a human in mid-transformation, the viewer would ultimately decide. I wanted to create an interactive art piece largely influenced by the traditional belief that 'the Tlingit people believed there was little difference between humans and animals except for form.'"



The Northwest Coast Native art show is held in conjunction with a festival hosted by SHI that spreads over several days and showcases dance, art, and culture in Juneau. SHI showcases upcoming Alaska Native artists who use traditional art forms but bring their own modern experiences to pieces in a melding of the past and the present. Kelly White stood out this year as

one of those distinguished artists for SHI, but for Cape Fox, we have been honored to work with him and view his artwork for many years. ■



Team Collaboration On Careers At Cape Fox

When we view a great video like the *Careers at Cape Fox*, we often forget all the work that goes into the process. Cape Fox thanks everyone involved in the process and filming of this video. We are proud of the entire Cape Fox Communications Team. Below are the full credits for creating this video:

Sr. Multimedia Producer
Jake Mosholder, CFSS

CEO
Chris Luchtefeld, CFC

Production Assistant
Deron Gordon, CFSS

Graphic Designer
Robin Ferris, CFSS

Corporate Communications Manager
Heather Kaiser, CFSS

Production Assistant
Umair Ahmad, CFSS

Production Assistant
James Llanos, Jr., CFSS

President
Faye Wells, CFSS

President
Harold Mitchell, Eagle Health

Senior Recruiter
Angie Lock, CFSS

Commercial Business Operations Manager
Tim Lewis, CFL

Cape Fox Communications Team AWARD WINNING



Cape Fox Communications Team is now an award-winning team. In 2019, led by Jacob Mosholder, Sr. Multimedia Producer, Cape Fox Shared Services (CFSS) created a video about the life of working at Cape Fox. From video idea to completion, it took a couple of months of work with content, design, editing, and videography. October 25th, 2019, the completed video went live on YouTube. This video is used to encourage recruitment and for onboarding new employees of Cape Fox Corporation.

In June 2020, the Cape Fox careers video won a Bronze Telly Award in the 41st Annual Telly Awards competition. The Telly Awards honors excellence in video and television across all screens. While the awards have 11 main categories such as Social Media, Online, Commercials/Marketing, and more, Cape Fox was awarded in the category of Branded Content. The Branded Content cat-

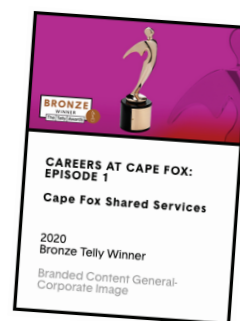
egory evaluates content created as a way to promote and is funded by a particular brand.

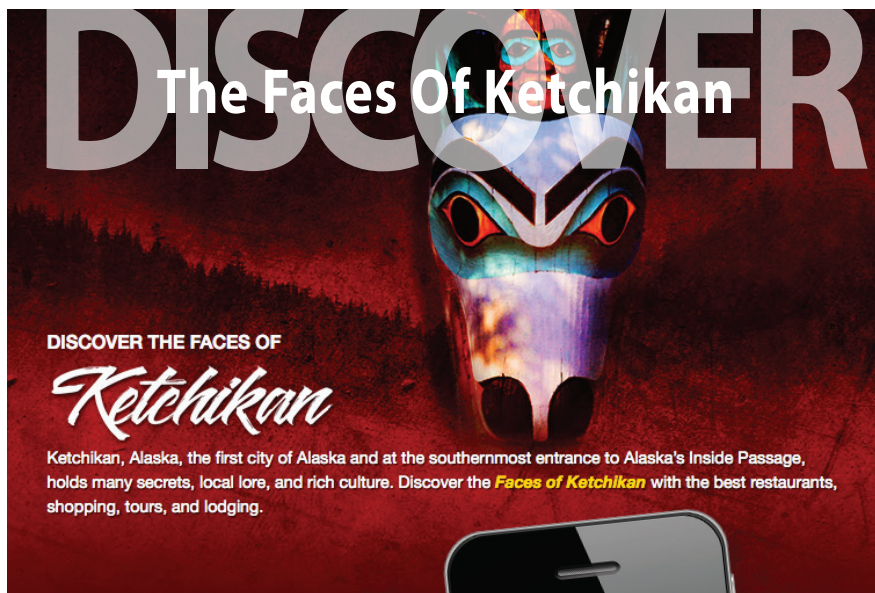
"Creating the **CAREERS AT CAPE FOX** video was a lot of fun! Our Cape Fox Team really **CAME TOGETHER** to make this possible. A big thank you to Tim Lewis and James Llanos Jr! This was very much a collaborative effort. It was so cool to see people bringing their various skills to the table."

– Jacob Mosholder,
Sr. Multimedia Producer
Cape Fox Shared Services

The theme of the 41st Annual Telly Awards and the mission of these awards is "Telly Award Winners Tell Great Stories." Cape Fox winning in the Branded Content category of the awards shares the spotlight with other winners such as Hershey's, Volkswagen, Fitbit, Atrium Health, and several more. Cape Fox is delighted to

be included among this category as one of the great storytellers with our Careers video. ■





NEW APP At Your Fingertips

In 2019, Cape Fox Corporation launched its marketing campaign, Faces of Ketchikan. This campaign brings together all the Cape Fox businesses to promote what we offer to tourists and visitors in Ketchikan, Alaska. Now, there is an app for that. Faces of Ketchikan is excited to launch its new web app with no downloading required. Simply visit facesofketchikan.com from your mobile device so you can have all that we offer at your fingertips any time of day.

The primary objective of our Faces of Ketchikan campaign was to pull together the restaurants, lodging, shopping, and transportation businesses to help tourists gain more understanding and access to all that Cape Fox offers. We are excited to launch the new website and app to make accessing this campaign even easier and to make touring all that Ketchikan has to offer an experience of a lifetime for our visitors.

Check out the app and view images of Bar Harbor Ale House, Cape Fox Tours, Cape Fox Lodge, The Village Store, and so much



more. The app includes a description for each business offering along with hours of operation, and a map to Ketchikan, Alaska.

Ketchikan, Alaska, the first city of Alaska and at the southernmost entrance to Alaska's Inside Passage, holds many secrets, local lore, and rich culture. Discover the Faces of Ketchikan with the best restaurants, shopping, tours, and lodging. ■



What is MyCapeFox?

MYCAPEFOX.com is the simplest way to access and manage your Shareholder information and keep in touch with CFC.

As a Shareholder, you are able to view and change your contact information online. Changes you make online go into effect immediately. You can view personal information such as: general, stock, testamentary disposition, and direct deposit. You can also access and print your payment history, blank Shareholder forms, 1099s, and more.

To register for MYCAPEFOX, here is what you will need:

- Name
- Date of Birth
- Current Mailing Address
- Last Four of Social Security Number
- Valid Email Address
- Password

Questions

Please contact Shareholder Services at shareholderservices@capefoxcorp.com

907.225.5163



Cape Fox in Real-Time

Cape Fox has various ways you can learn more about our companies in real-time. Here is a listing of links to all the Cape Fox social media channels. We would love to connect with you.

Cape Fox Corporation

Follow @CapeFoxCorp on Twitter, Facebook, LinkedIn, Instagram, or YouTube.

Cape Fox Federal Contracting Group

Follow @CapeFoxFCG on Twitter, Facebook, LinkedIn, or YouTube.

Cape Fox Lodge

Follow @CapeFoxLodge on Facebook

Sweet Mermaids

Follow @SweetMermaids on Facebook and @SweetMermaidsKetchikan on Instagram

Dockside Galley in Saxman

Follow @docksidegalleysaxman on Facebook

108 Tap House and Burger Bar

Follow @108-Tap-House-Burger-Bar on Facebook

The Village Store

Follow @TheVillageStoreSaxman on Facebook
Follow @the.village.store on Instagram

Cape Fox Cultural Foundation

Follow @capefoxculturalfoundation at Facebook



To further enhance our company's cyber defenses, we want to highlight a common cyber-attack that everyone should be aware of – **PHISHING**.

"Phishing" is the most common type of cyber-attack that affects organizations like ours. Phishing attacks can take many forms, but they all share a common goal – getting you to share sensitive information such as login credentials, credit card information, or bank account details.

Although we maintain controls to help protect our networks and computers from cyber threats, we rely on you to be our first line of defense. We've outlined a few of the most common types of phishing attacks:



- **Phishing:** In this type of attack, hackers impersonate a real company to obtain your login credentials. You may receive an email asking you to verify your account details with a link that then takes you to an imposter login screen. The login screen may even appear legitimate as sophisticated hackers have replicated the appearance of company sites. However, once you login, your information is sent directly to the attackers.



- **Spear Phishing:** Spear phishing is a more sophisticated phishing attack that includes customized information making the attacker seem like a legitimate source. They may use your name and phone number and refer to Cape Fox Corporation in the email to trick you into thinking they have a connection to you, making you more likely to click a link or attachment they provide.



• **Whaling:** Whaling is a popular ploy aimed at getting you to transfer money or send sensitive information to an attacker via email by impersonating a real company executive. Using a fake domain that appears similar to **capefoxfcg.com** or **capefoxcorp.com**, they look like standard emails from a high-level official of the company, typically the CEO or CFO, and ask you for sensitive information (including usernames and passwords).



• **Shared Document Phishing:** You may receive an email that appears to come from file-sharing sites like Dropbox or Google Drive, alerting you that a document has been shared with you. The link provided in these emails will take you to a fake login page that mimics the real login page and will steal your account credentials.

PHISHING: What You Can Do

To avoid these phishing schemes, please observe the following email best practices:



• **Do Not Click** on links or attachments from senders that you do not recognize. Be especially wary of .zip or other compressed or executable file types.



• **Do Not Provide** sensitive personal information (like usernames and passwords) over email.



• **Watch For Email Senders** that use suspicious or misleading domain names.

URL

• **Inspect URLs Carefully** to make sure they are legitimate and not imposter sites.



• **Do Not Try To Open** any shared document that you are not expecting to receive.



• **If You Cannot Tell** if an email is legitimate or not, please forward to help@capefoxss.com so the security team can scan it for you.



• **Be Especially Cautious** when opening attachments or clicking links if you receive an email containing a warning banner indicating that it originated from an external source.

Thank you again for helping to keep our network and coworkers safe from these cyber threats. Please let us know if you have any questions. ■

help@CapeFoxSS.com

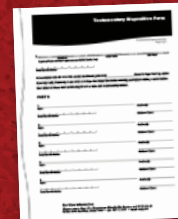
Red Ticket Incentive

The Red Ticket Incentive was designed to bring motivation and encourage CFC Shareholders to update their Shareholder profiles. It also ensures that CFC has the most current contact information for each individual Shareholder as well as fulfills their wishes in regards to their shares and life insurance. For a chance to win \$200.00 cash at future Shareholder meetings, the following must be completed on or after January 1, 2017 to be eligible:

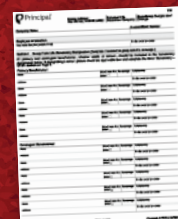
1 Register for MYCAPEFOX.com



2 Fill out Testamentary Disposition Form



3 Fill out Principal Life Beneficiary Designation Form



Please contact Shareholder Services by email or phone to inquire about your Shareholder profile before the next meeting –
shareholderservices@capefoxcorp.com
 907.225.5163



Cape Fox In The NEWS

Pick up the new July 2020 issue of *Alaska Business* and you will see Cape Fox Corporation receive much discussion on their real estate endeavors and investments.

Alaska Business is a premier magazine and website which promotes economic growth, analysis, and discussion on Alaska's corporate culture and enterprises, and that includes Alaska Native Corporations like Cape Fox Corporation (CFC).

In the recent issue, in an article titled *The Real Results of Real Estate - Local facilities and diverse business lines generate revenue for Alaska Native corporations*, the article details the commercial investments of CFC and how it adapted after the decline of the timber industry. CFC grew within the hospitality and tourism lines of business to support their Shareholders and to support businesses in Southeast Alaska. Check out the article.

Cape Fox Commercial HIGHLIGHTS

Many of our commercial businesses have had to adapt in very creative ways during these unusual times.

We are delighted to again open for 100% capacity and return to more normal business operations to provide our guests a truly Cape Fox premier experience. We have still maintained several new creative offerings.

Cape Fox Lodge

This year Cape Fox Lodge (CFL) is celebrating its 30th anniversary. While we cannot have a large potlatch for this event, we are proud of this momentous milestone. We are marking this anniversary in various creative ways, stop by to visit our restaurant or even just grab a coffee at Sweet Mermaids. While here, check out our gift shop with handmade Alaska Native art and gifts. We also offer Locals Thursdays with live music in the lounge every Thursday night. While you are listening to great music, you can also enjoy half off appetizers all day.

Now that our doors are open to everyone again, we look forward to seeing our friends visit CFL.

Dining

We are back! That is right. All of our restaurants and cafes are open again at 100% capacity. We have extended our hours and our specials and we are excited to see friends and our neighbors again.

We are excited to add to the Cape Fox Family. Sweet Mermaids has hired Amy Williams from Sea Hag Confections to

produce new pastries with an international feel. Welcome Amy! We are excited to have you join the Sweet Mermaids Team and the Cape Fox Family.

Dockside Galley is open 7 days a week from 11 am to 8 pm for burgers and shakes as well as the liquor store. Every Friday we do freak shake Friday. Come on in and check out our specials or enjoy the best burgers in Ketchikan. 108 Tap House and Burger Bar is open Tuesday through Saturday 11am to 10 pm for handcrafted burgers and cocktails.

Bar Harbor Ale House is open Wednesday through Sunday from 11 am to 9pm and has the largest beer selection in Ketchikan. Bar Harbor Ale House is on the water, with a view of the mountains. It is the best place to hang out, sit back with friends, and enjoy one of the over 50 different varieties of beers. Come on in and enjoy the warm community feeling. You can relax and have some of the best food in town.

Shopping

The Village Store is currently open to the public. We have limited hours of operation (due to the lack of cruise ships this season).

Current Store Hours:

Friday, Saturday, Sunday – 10am-6pm

Private Shopping Parties

Groups of 5-10 shoppers can be scheduled by direct messaging our Social Media pages (Facebook / Instagram.)

Locals

Residents on the island can still shop from home and skip shipping completely with our online store by selecting LOCAL in-store pick up. ■



Tourists fall in love with Alaska for its beautiful scenic views, but also its heritage and art. Now, you can order that art and heritage online, and have it shipped right to your home. The unexpected closure of businesses allowed the Village Store General Manager, Jessa Smith to devote her attention to getting the on-line store updated with merchandise. You can order those items online with the new e-tail site. Photographs of their inventory include the perfect gifts, home goods, and personal style pieces which highlight Alaska, past and present. In fact, models used in the photographs to promote the products are Cape Fox staff, Shareholders, descendants, and friends, all who represent the true "Faces of Ketchikan." Many items from the Village Store are Alaskan made and crafted. You can take a bit of Alaska home now.

To view or purchase one of the many items at the Village Store, visit **ShopVillageStore.com**. The store is continuously updating with new products and promotions. Also, check out their social media pages. As Jessa Smith explained, "Our social media outlets, **Facebook.com/TheVillageStoreSaxman** and **Instagram.com/the.village.store** have allowed us to be in constant contact with friends, family, and fans throughout this pandemic, and we are happy to continue that level of connection for a more personal shopping experience." ■

Stop by today and get a taste of the "Real Alaskan Life" and
Discover The Faces of Ketchikan.

shopvillagestore.com



CAPE FOX
VILLAGE STORE
Fine Tlingit Art & Gifts



108 Tap House and Burger Bar Is Open And Ready For You To COME ON IN

George Bernard Shaw said, “There is no sincerer love than the love of food.” Everyone at 108 Tap House and Burger Bar exemplifies this. Cape Fox Corporation is excited to announce the grand opening of our new restaurant, 108 Tap House and Burger Bar located at 108 Main Street, Ketchikan, AK 99901. This historic location was initially erected in 1900 and is located in downtown Ketchikan, Alaska. We are excited to bring a new kind of dining experience to Ketchikan. Everyone here, from the chef to the bartender, has put their heart into our restaurant, and it shows with beautiful décor, excellent food, and service with a smile.

108 Tap House and Burger Bar provides everyone with a meal they love and the ambiance they seek, and does it with style. This restaurant is no ordinary burger bar. You can find your traditional pub burger and so much more, including the Bahn

Mi Burger, Fire-house Burger, Cowboy Burger, our Alaska Burger with real elk meat, and so many more choices. 108 Tap House also offers traditional Indian tacos, hummus fries, and tempura mushrooms. Have we got your taste buds fired up yet?

108 Tap House also specializes in its craft cocktails. You can come in and ask for a coconut milk margarita or a celery sour, and one of our talented bartenders will whip it right up.

Cape Fox is ready to welcome you to our new restaurant, 108 Tap House and Burger Bar. Over the months of quarantine, people often missed companionship, great food, and a unique dining experience. We are open to provide just that to you. We have been anxiously awaiting your return, and we are ready to welcome everyone. So, come in and get a taste of Alaska, have a cocktail, and just relax in a warm, inviting environment. 108 Tap House and Burger Bar is open! ■


GREAT ATMOSPHERE, FOOD, and DRINKS!

Ask for the smoke bubble and be prepared to cheer for the bartenders.”

– Patron

“This menu is in no way simple. In fact, I don’t think I’ve seen **BURGERS** with **SO MANY LAYERS** of potential flavors. Wow! And, Heck YES! Bring some flavor to town. Thank God!”

– Patron



CARES Act and Alaska Native Corporations

This year has been unlike any other year that many of us have experienced due to a global pandemic. However, this is not the first global pandemic to hit the United States.

Did you know, during the worldwide pandemic a century ago, the 1918 Spanish flu, more people died per capita in Alaska than almost anywhere else in the world? It wiped out entire villages. While we fight this current pandemic, Alaska still

has unique challenges that other places do not. It is larger than over 170 nations in the world, and yet there are more than 200 remote, predominantly Native communities across the state with no roads connecting them, some without adequate running water.

In April, the U.S. Congress worked hard to provide families with relief. Congress passed the *Coronavirus Aid, Relief, and Economic Security Act* (CARES Act), a \$150 billion Coronavirus Relief Fund. The CARES Act provided economic assistance for American workers and families, small businesses, and to preserve jobs for American industries. The CARES Act also offered support for Tribal governments. The Act included \$8 billion to be used to support Tribes, Tribally-owned businesses, and Native-owned businesses have equal access to federal COVID-19 economic recovery resources. The funds were

allotted to ensure there were adequate resources to cover the cost of employee payroll and unemployment insurance costs. Another \$2 billion is set aside for emergency supplemental funding for urban Indian health centers and Native families. This funding will ensure important Indian health, public safety, child welfare, and safety-net programs can continue operation despite increased strain caused by the COVID-19 public health crisis.

What followed after the passage of the CARES Act has left Alaska Native Corporations (ANCs) fighting for inclusion and access to any funds. Many have said, providing relief funds to ANCs equates to corporate bailouts even though the Act specifically states the funds are limited to payments necessary to offset costs due to COVID-19. The CARES Act said funds were for "Indian tribes." This would include ANCs.

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Cape Fox FOOD APP!

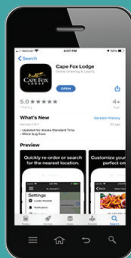
NEW!



ORDER ONLINE

We have evolved our restaurant food ordering process and have an exciting NEW way to make it easier to get your favorite Cape Fox cuisine. We are excited to introduce you to our new ordering app. You can now order meals from any of our four locations, Bar Harbor Ale House, Dockside Galley Saxman, Sweet Mermaids, and coming soon 108 Tap House and Burger Bar.

Simply go to the Apple App Store for iPhone or the Google Play Store for Android and search for **Cape Fox Lodge**. Once you download the app, you can quickly re-order or search for the nearest location, customize your order, so it is perfect on arrival, and scan the bar code when you register to earn points and redeem rewards.



Download Your Cape Fox
Food App today!

ANCs are feeling the effects of this global crisis, just like every other tribe and individual. ANCs are providing outreach and funding for social service programs. As examples, Sealaska partnered with Southeast Alaska Foodbank to help those in need, and Cape Fox Corporation partnered with the City of Saxman to provide gift bags filled with necessities to all community families in Saxman. Alaska Natives have always understood the importance of family and community. Other tribes do not fully understand that ANCs are not corporations for business profit, but means of supporting Alaska Native Shareholders economically, culturally, and socially.

So what has happened since the CARES Act was passed? Funds for ANCs were withheld from distribution because many other tribes sued the government, stating that ANCs were not eligible for the funds since Alaska tribes do not own land, and not all Natives are enrolled in their tribes. They believe ANCs are for-profit corpora-

tions without governance and do not meet the definition of being Tribal. On June 26, 2020, it was ruled in D.C. District Court that ANCs should still be allowed their portion of the \$8 billion allotted for Tribal governments in the CARES Act. The court acknowledged that ANCs are for-profit corporations, but that Alaska Native regional and village corporations are "tribes" under the CARES Act and are eligible for funding. Since then, on July 7, 2020, a federal judge granted an injunction on the \$8 billion. This injunction makes it easier for tribes to sue for an appeal of the June 26th ruling. Meanwhile, the \$8 billion has not been distributed and will not be yet as we await the judgment of a higher court.

As Alaska sees an alarming increase in COVID-19 cases, it is not corporations who suffer, but our Alaska Natives. If ANCs are left out of the CARES Act Tribal Relief Funding, Alaska Native people will be severely underrepresented in aid that is needed to protect Alaska's communities. ■

2019 FINANCIAL REVIEW Cape Fox At A Glance

2019 was a "year of growth" for Cape Fox Corporation (CFC), and has led to a more stable company for revenue and profitability. This growth has allowed Cape Fox to think of other ways to expand the company. CFC ended 2019 financially secure, having higher financial profits and revenues than initially projected. The 2019 audit yielded positive results as a testament to the stability and growth of the company. This expansion provides more stability for the company, our employees, and our Shareholders.



2019
REVENUE



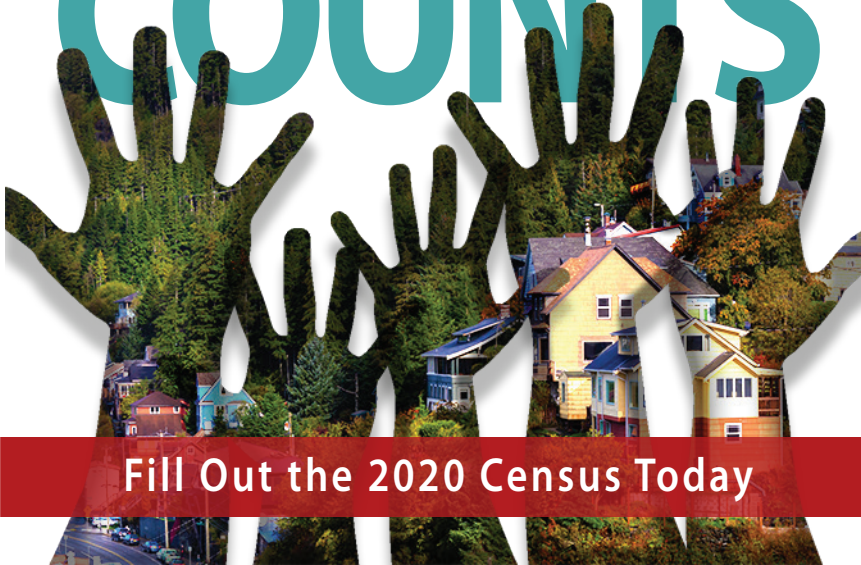
NET
INCOME



SHAREHOLDER'S
EQUITY

Make Sure Every Alaska Native

COUNTS



Fill Out the 2020 Census Today

In 2016, there were approximately 5.6 million Native people in the United States; this represents 2% of the population. By 2060, it is projected there will be 10.2 million. Alaska is the state with the largest Native population. Yet, Natives have been undercounted. Why is this important? Imagine being able to have adequate resources to help keep Native people safe in a more equitable Alaska. This vision does not happen on its own. By participating in the 2020 Census, you are making sure Alaska Natives count.

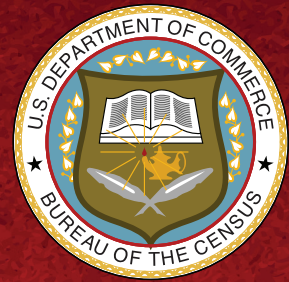
The census is designed to count every person living in the United States every ten years. It is required in our Constitution and the figures gathered are used in several ways to help communities, individuals, and infrastructure. Hundreds of billions of dollars of federal money and billions more in state money are allocated to make improvements to infrastructure, health care, schools, stores, and more. Communities that are not fully included in the 2020 Census count will miss out for the next ten years in receiving valuable resources.

Every Alaskan, including our Alaska Natives, need to make sure they are counted. What happens if you and your family are not counted? Your community could be underrepresented in elections costing you valuable political influence. There will not be as many resources for

Is this person a citizen of the United States?

- ☐ Yes, born in the United States
- ☐ Yes, born in Puerto Rico, Guam, the U.S. Virgin Islands, or Northern Marianas
- ☐ Yes, born abroad of U.S. citizen parent or parents
- ☐ Yes, U.S. citizen by naturalization – Print year of naturalization
- ☐ No, not a U.S. citizen

a thriving community like health clinics and public transportation. Alaska Natives have historically been underrepresented after the census. This year, lift your voice to be counted. Take the 2020 Census. It will help you, your family, your community, and your state. Fill out the 2020 Census today by visiting **2020Census.gov** ■



Facts About The 2020 CENSUS

It is essential for everyone in the United States to be counted!

1 Everyone Counts

The census counts every person living in the United States once, and only once.

2 It Is In The Constitution

The United States Constitution mandates that everyone in the country be counted every 10 years. The first census was in 1790.

3 It Is About \$675 Billion

The distribution of more than \$675 billion in federal funds, grants and support to states, counties and communities are based on census data.

4 It Is About Fair Representation

The results of the census are used to reapportion the House of Representatives, determining how many seats each states gets.

5 It Is About Redistricting

After the census, state officials redraw congressional and state legislative district boundaries to account for population shifts.

6 Taking Part Is Your Civic Duty

Completing the census is mandatory. It is a way to participate in our democracy and say "I COUNT!"

To fill out the 2020 census, visit

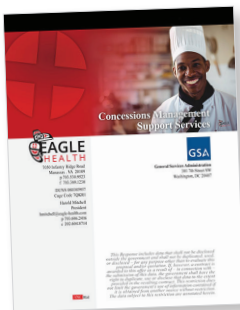
2020Census.gov

Cape Fox Federal Contracting Group HIGHLIGHTS

Eagle Health

General Services Administration (GSA)

On May 1, 2020, Eagle Health was awarded a nearly five-year Concessions Specialist Support Services contract with the GSA. GSA provides centralized procurement for the federal government, offering bil-

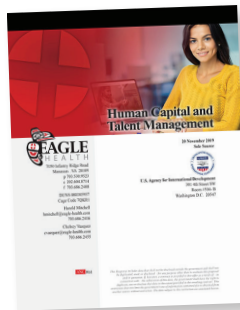


lions of dollars' worth of products, services, and facilities that federal agencies need to serve the public.

Under the contract, Eagle Health provides personalized hospitality training and inspects cafeterias within the National Capital Region. We evaluate vendor performance to ensure compliance in such areas as pricing; food quality; efficiency in food preparation and production; personnel staffing and supervision; sanitation; customer satisfaction; and management controls. Our employees are considered Subject Matter Experts on federal and local concessions policies, rules, and regulations, as well as public health service and general concessions policies, rules, and regulations.

US Agency for International Development (USAID)

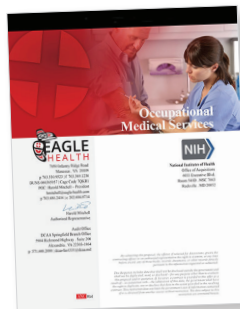
On January 13, 2020, Eagle Health was awarded a contract with the Office of Human Capital and Talent Management (OHCTM) of the USAID. The full life cycle of Human Resources (HR) services we provide will include, but is not limited to, targeted recruitment, staffing, classification, employee relations, labor relations, records



management, retirement and benefit services, compensation support, payroll action processing, separations, and training. In addition to the life-cycle of services, we will provide HR Information System; business process reengineering, project/program expertise, and support; HR Helpdesk/call center; program and management analyst expertise and support, professional development services; and budget, finance, security, and contract expertise and support.

National Institutes of Health (NIH)

On January 30, 2020, Eagle Health was awarded a competitive five-year contract providing comprehensive occupational medical services to support the NIH at clinical facilities in Maryland, North Carolina, and Montana. Eagle Health brings a



team of highly skilled clinical and administrative professionals who deliver work-related medical and counseling services for the Occupational Medical Service (OMS). These services are designed to address the potential of exposure to environmental, sociological, and occupational health matters for the entire NIH population. The Eagle Health team specializes in the chemical, biological, animal, physical, and radiological occupational hazards found within the NIH biomedical research community, enabling Eagle Health to prioritize and tailor efficient and cost-saving solutions.

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Creating a Culture of Excellence and Achievement

Defense Health Agency - Contract Resource Management

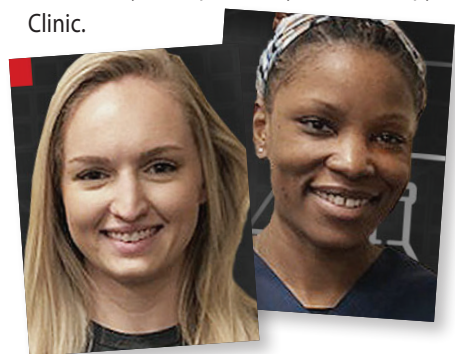
On February 27, 2020, Joshua Weyker, a Senior Financial Analyst on our Defense Health Agency Contract Resource Management Support Services contract received an Employee Appreciation Award. Josh's



hard work, research, and knowledge regarding the Capital and Direct Medical Education (CAP/DME) costs was impressive and appreciated. Josh is a very capable inspirational employee that is responsive to our customer needs and equipped to meet a range of talent needs.

US Army Ft. Stewart - Physical Therapist Assistants

On March 12, 2020, Eagle Health presented Employee Appreciation Awards to Makenzi Capezza and Deandrea Jefferson, our Physical Therapist Assistants at Winn Army Community Hospital Physical Therapy Clinic.



The Chief, Department of Rehabilitation stated "Since the start of their contract, they have demonstrated outstanding patient care skills, reliability, and positive attitudes. They have both contributed greatly

to the Ft. Stewart Post-Operative Rehabilitation and Therapy (SPORT) program by providing high quality Physical Therapy care resulting in a high return to duty rate and improving Soldier readiness. We really appreciate Ms. Capezza and Ms. Jefferson's dedication to the Winn Physical Therapy Clinic's mission."

Concentric Methods

National Institutes of Health - Scientific, Technical and Other Professional Support Services (STOPS)

On April 8, 2020, Concentric Methods employee, Andrea Jones, was presented a 2020 Tináa Award of Excellence. Andrea is the first recipient of the Tináa Award. Employees who receive the Tináa Award have



gone above and beyond their duties to perform outstanding work and contribute as team members to the mission objectives.

Andrea is recognized for her exceptional contributions to the National Institute on Aging (NIA) sponsored Healthy Aging in Neighborhoods of Diversity Across the Life Span (HANDLS) research team as a Clinical Research Coordinator, exceeding her task order requirements.

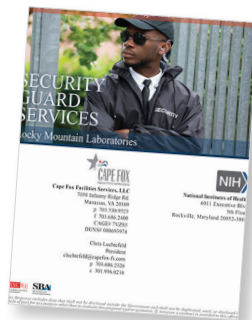
Andrea's NIA colleagues nominated her for a special recognition award based on her significant contributions and dedication to the HANDLS Program. Andrea's NIA Operations Manager, who nominated her for the special recognition reward, stated, "From day one, she applied her previous knowledge and experience while acquiring training on HANDLS specific data collection and clinical procedures. She is a high performer who can work independently.

Most notable is her ability and willingness to step in when needed. Andrea proved she is a natural leader and can be flexible and adaptable to the ever-changing work environment. She is an asset to the study team, and we'd like to recognize her exemplary contributions and her extra efforts."

Cape Fox Facilities Services

National Institutes of Health (NIH)

Cape Fox Facilities Services (CFFS) was awarded a 5-year follow-on contract with NIH to provide continued Security Guard Services, supporting the NIH Division of Police at the Rocky Mountain Lab (RML) in Hamilton Montana. The mission of the NIH Division of Police (DP) is to protect our country's national treasure: Scientific Research and the NIH research community. Furthermore, the NIH DP ensures that the mission of NIH is not impeded by personal attacks, loss of assets, criminal activity, or acts of terrorism. The DP strives to reduce the probability of weaponized vehicles/weapons from entering the NIH Bethesda and Rocky Mountain Lab (RML) Campuses, along with ensuring a safe and secure environment for NIH personnel and others at NIH facilities both on and off campus.



US Air Force

CFFS was awarded a new 12-month contract with the US Air Force to provide Heating, Ventilation



and Air Conditioning (HVAC) upgrades to the administrative areas of Tinker Air Force Base in Oklahoma City, Oklahoma. Tinker AFB is one of the major US Air Force military installations hosting U.S. Navy and other Department of Defense missions.

Department of Homeland Security (DHS)

Cape Fox construction services are expanding. The DHS Customs and Border Patrol (CBP) recently began awarding contracts to CFFS to provide a variety of construction related services for several projects. This is a testament to the excellent construction services our team is providing to the Air Force and the relationships that have established across multiple government agencies.

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Employees / Awards

National Institutes of Health (NIH)

The NIH Scientific Technical and Other Professional Services (STOPS) Program recognizes notable contributions of its contractors through the presentation of *Distinguished Achievement Awards*. NIH STOPS Contractors may be nominated for accomplishments such as improving the effectiveness or efficiency of an NIH program, developing a new process, or filling in during staffing shortages. These awards may otherwise honor employees for bringing value to the NIH in the form of substantial cost savings, database development, inventions, or novel discoveries. For the 2020 award program, we are proud to announce that 26 Cape Fox employees received a total of 32 Distinguished Achievement Awards for their exceptional accomplishments, with a few employees receiving more than one nomination. ■





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Sweet Mermaids
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Ketchikan, AK 99901
907.225.3287

Bar Harbor Ale House
55 Schoenbar Ct,
Ketchikan, AK 99901
907.225.2813

108 Tap House and Burger Bar
108 Main St
Ketchikan, AK 99901

2020 Upcoming Events

- **August 20th**
CFC Director Nomination Period Opens
- **September 7th**
Labor Day
CFC Saxman Office Closed
- **September 17th**
CFC Director Nomination Period Closes
- **October 16-17**
Q3 Board of Directors Meeting
CFC Saxman Office
Tlingit Boardroom @ 8:30am AKST
- **October 18th**
Shareholder Informational Meeting
TBD

CFC Mission

It is the mission of CFC to grow and maintain a strong financial foundation by profitably managing financial and land resources to provide immediate and long-term economic, education, and cultural benefits for Shareholders.