

Totem Times

Building A Better Community By Providing Quality Communications



CFC Invests In Employees

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Bar Harbor Ale House Named BEST Restaurant In Ketchikan

by Restaurantji



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Anyway You Slice It – Cape Fox Commercial Group Cooks Up Success

New Pizzeria, The Eagles Nest, Opens to Rave Reviews

On May 8, 2023, Cape Fox Corporation's (CFC) Commercial Group opened its doors to a new establishment, The Eagles Nest. Eagles Nest is located at Cape Fox Lodge (CFL) and is the new pizzeria restaurant. This outstanding establishment has been an exciting addition to the community and an exceptional hit by patrons who have raved about the pizza, the friendly service, and the beautiful views. ... continued on page 4

CHAIRMAN'S MESSAGE



“It is a privilege to see the continuous growth and success of the Corporation, knowing it is due to the support of our shareholders and unity of our employees.”

— Richard Shields, Sr.

Summer is a celebratory time at Cape Fox Corporation (CFC). It fills me with such joy to see tourists come to our shores to experience all we have to offer and let them share and learn about our culture. I delight in seeing the smiles of the children and the relaxed happiness of guests who get to taste our unique Alaska cuisine, view our extraordinary art, find adventure on our tours, and shop in our stores. I have also had the pleasure of not just watching these happenings but being a part of them. For eight years, I have had the honor of serving as the Chairman of the CFC Board of Directors (Board). The Board and I have been privileged to watch and be a part of the success of the Corporation.

This year is CFC's 50th anniversary, and there is a festive feeling in much of what we see, do, and experience. We have our first full tourism season in four years currently underway, new investments opening, new opportunities flourishing, and a greater focus on our legacy. We also have new contract wins for our federal business, new accolades for the company, and continued focus on our growth and investment opportunities.

This year, we look to our past to reflect on the lessons of our ancestors, we work to expand our company in the present, and we

look forward to our future and the legacy for the next generation. CFC has had many achievements over the years, yet the greatest accomplishment for CFC has been the continued hard work, unity, and growth of our shareholders and employees. As we celebrate CFC's accomplishments, the Board and I celebrate the team behind those accomplishments. It is your continued support and hard work that has led us to seven years of success and expansion.

This past quarter's business activities continue to propel the business forward. Our Commercial Group continues to create hiring opportunities for our shareholders with many new positions for tourism season 2023. For the third year in a row, Cape Fox Lodge (CFL) partnered with Baranoff Fishing for a joint marketing campaign. We partnered with new tour providers to ensure visitors to our shore experience the best we can offer, and we added a new restaurant to our commercial businesses, The Eagles Nest. The Eagles Nest, CFC's new pizzeria, is already delighting patrons with fresh, artisan pizzas. CFC purchased and renovated a building on Creek Street to house employees during tourism season 2023, and work continues to update the tram at CFL. Another highlight for the Board and I has been the growth of the Cape Fox Cultural Foundation (CFCF) as it continues to seek and win new grants.

Last quarter brought with it a flurry of activity, accolades, and achievement. Yet, what stands out the most to me has been the continued thoughts of our company's legacy, the smiling faces of new guests and visitors, and the continued optimism for the future of CFC. The Board and I are proud to lead the amazing Cape Fox team as it strives to continue the mission of the organization while also keeping our proud Tlingit heritage alive. We applaud the hard work put in by everyone; employees, shareholders, and customers who contribute to the success of CFC. Our community has grown, and our community is strong. We each have a shared mission to preserve the Tlingit heritage, honor our present achievements, and embrace our future with open arms. Our company, like our legacy, is rooted in the people who support and contribute to it. Thank you, Cape Fox community!

Gunalchéesh

Richard Shields, Sr.
Chairman Board of Directors
Cape Fox Corporation

Bar Harbor Ale House Named **BEST RESTAURANT** In Ketchikan By Restaurantji



customers, from the best in food and beverage to a community feel and ambiance. Bar Harbor Ale House (Bar Harbor) is one of the award winning restaurants that shine in Ketchikan, AK. It is a restaurant known for its breathtaking views, a wide selection of beers, tantalizing BBQ, and culinary dishes that are both unique and savory. Bar Harbor gained significant recognition in June and once again emerged as a recipient of an esteemed award. Restaurantji bestowed upon Bar Harbor the prestigious title of being the Best

Restaurant in Ketchikan. This accolade is truly a remarkable achievement.

Restaurantji is one of the largest restaurant-related websites, with ten million+ monthly visitors. Restaurantji highlights over 950,000 restaurants with up-to-date menus, photos, reviews, and more. The mission for Restaurantji is to find local standouts that appeal to customers and the community. Not every restaurant is awarded, though. They award only those restaurants with a high rating.

Bar Harbor opened its doors in the Spring of 2020 and has often stood out for its excellence. Their service is friendly, the location is ideal, and the food is award-winning. CFC is proud to have Bar Harbor as part of our Cape Fox Family. It is because of the hard-working, creative employees that Bar Harbor has genuinely stood out from the beginning. CFC is proud of the team that stands behind Bar Harbor. Great job, Bar Harbor, and your new Best Restaurant in Ketchikan award! ■

Anyway You Slice It – Cape Fox Commercial Group Cooks Up Success



Cape Fox Lodge (CFL) and The Eagles Nest are situated atop a hill overlooking downtown Ketchikan, AK. From the patio seating, you can look out over the town, see the blue ocean below, and feel surrounded by tall trees around you. In fact, you may even glimpse an eagle in its nest from one of the tall trees, which led to the inspiration for the establishment's name.

The inside décor of the restaurant also provides a fun atmosphere that transports you to a natural, modern, and inviting oasis amongst the trees. Michelle Lewis, Commercial Service HR Administrator at CFC, is the genius talent behind the design at The Eagles Nest. She wanted to ensure guests feel the living atmosphere of nature through eclectic mixes of design and a warm atmosphere of colors. She brought the outdoors indoors in a way that has left guests in awe of its unique, creative, and artistic ingenuity. Randy Galloway of Cornerstone Construction helped bring Michelle's contemporary yet cozy concept to life. And



at the center of it all is the beautiful pizza oven. It is the centerpiece of the restaurant and came directly from Italy, flown in by helicopter, making quite a local sensation when it arrived. Inside, you will find a chandelier that reminds you of an eagle's nest, a unique honeycomb design of lights and tiles to harken back to the nature surrounding you in the trees, and you cannot miss the exquisite totem that sits right at the entrance to the pizzeria.

The Eagles Nest is not just becoming known for its view and design but for the amazingly authentic Italian cuisine it has on the menu. The Eagles Nest offers New York-style thin-crust pizza, sandwiches,

and desserts, made in an authentic Italian brick pizza oven. While you wait for your pizza, you can also enjoy one of the restaurant's signature cocktails on the outdoor patio to get the full view of Ketchikan. Chris Lemerond, Corporate Chef, and Paris Albertsen, Chef at The Eagles Nest, traveled to New York City to learn from world pizza-making champions at Goodfella's Pizza School. With the knowledge they gained, they mastered their pizza dough recipes. They created a menu with items such as "Isabell's Tradition," a pub-style pizza with "Grandma's" meatballs, red sauce, fresh mozzarella cheese, mushrooms, lemon-herb ricotta, & roasted garlic. Now doesn't that make your mouth water?

CFC's Commercial Group has several award-winning restaurants to provide patrons, tourists, and the community with the best we offer in cuisine and beverages. Each location is an investment in our community. The Eagles Nest is our newest location with our unique concepts and delicious fare; this pizzeria is already serving up a slice of success. Our business hours are Tuesday through Saturday, 12 pm - 9 pm AKST. You can see and learn more on our Facebook pages, facebook.com/people/The-Eagles-Nest/100091797503052/. Keep checking our social media for new announcements, because our hours will be changing to seven days a week very soon! ■

Lost Shareholders

Cape Fox Corporation (CFC) is dedicated to keeping in touch with our shareholders. We want to ensure you can be reached for future corporate publications including the Totem Times newsletters, job openings, important notices, and future distributions.

We need your help to find the Lost Shareholders listed below:

- Denny S Blair, Sr.
- Jonathan L Dunne
- Rosabella JM Daniels
- Cheryl D Guthrie
- Mitchell A Denny

If you know anyone on this list, please encourage them to update their contact information by registering online or contacting Shareholder Services.

MyCapeFox.com
ShareholderServices@capefoxcorp.com
907.225.5163 x427

Unsettled Estates

CFC gives its deepest condolences to the families of shareholders who have passed away. The list below shows the estates that have not been settled. Estates go unsettled if beneficiaries do not complete enrollment or CFC has not received documentation from the family such as a: death certificate, will or testamentary, or an Affidavit of Heirship.

If you are a beneficiary of a shareholder on the list below, please contact Shareholder Services by emailing **shareholderservices@capefoxcorp.com** or calling **907.225.5163 x427** to learn what information is needed to complete the estate transfer.

Unsettled Estates

- Lucille Blake
- Jeromy L Johnson
- Martha L Casallo
- Mark A Lemler
- Darrel Charles
- Sharon Lopez
- James A Charles
- Audrey J Perez
- Thomas H Charles
- Shirley A Ritter
- Samuel J Denny
- George K Samuel
- Barbara L Giesick
- Tristan A Vandel
- David W Guthrie
- William K Williams
- Laureen D Johnson



Cape Fox Corporation Invests in its EMPLOYEES

Cape Fox Corporation (CFC) believes our employees are the heart of our organization. In June 2023, CFC opened the doors to a new investment that will provide housing for our seasonal employees during the tourism season. We understand that many of our seasonal employees are young people who come from out of town. CFC has invested in a way to provide new, affordable housing to our employees.

In 2022, CFC purchased a building on Steadman Street which we have been renovating to accommodate employees for tourism season 2023. The Steadman building can house up to fifty employees for those seasonal workers who are over 18 and not local. CFC has also ensured that there are several other amenities for our employees including:

- Two shared kitchen and laundry facilities (one on each floor).
- Shared bathroom and shower facilities.
- Two common areas with TV's and couches.
- Each room has between three and six beds, with shelving for each bed.



When young people seek a seasonal job full of travel and adventure at a new location such as Ketchikan, AK, one big deterrent is housing. CFC has several openings in all of our

commercial businesses, and now we have the means of providing housing for just \$15 per day for those employees who want a great job, a great adventure, and

a great experience. If you are interested in any of our fun seasonal jobs, check out **coolworks.com/cape-fox-corporation/jobs.**





Sun, Sand, and Smiles...a Cape Fox Shareholder Picnic



Picnics are a tradition that was started thousands of years ago. Cape Fox Corporation (CFC) is delighted to have our own annual picnic tradition. On June 10th, CFC held its Annual Shareholder Picnic at Rotary Beach (Bugge) Beach in Ketchikan, AK. The sun was shining all day, there were plenty of games and laughter, and the attendees were even rewarded with a sighting of a pod of orcas. Our annual picnic is a great opportunity to spend quality time with friends and family in a fun, relaxed atmosphere. Many shareholders and CFC staff were in attendance to enjoy the day together with comradery and high spirits. CFC is delighted to celebrate with each other and show our support for our shareholders and our community. ■

SAVE
THE DATE

Annual Cape Fox ELDER DINNER

Cape Fox Corporation (CFC) is delighted to host our Annual Cape Fox Elder Dinner again!

This year's Elder Dinner will take place

Thursday

August 10, 2023

at 5:00p.m.

Alaska Standard Time ("AKST") at

Cape Fox Lodge, Shaa Hit A, B, and C, 800 Venetia Ave, Ketchikan, AK 99901.

Please note that this event is by invitation only. **Transportation will be available for all local Shareholders** from your home to the dinner and back. To schedule transportation, contact **Shareholder Services at 907.225.5163 x427.**

This year's Elder Dinner will be a themed event, and the theme will be: Hawaiian Luau! We highly encourage you to attend and to dress in your best Hawaiian outfit for the occasion. You are more than welcome to bring one guest. CFC would like to take this opportunity to take a photo of you and your guest upon arrival. There will be a special gift for the best dressed! We will also be taking a group photo of all attendees.

This annual event symbolizes the spirit of celebration and togetherness. This year's event will include dinner, a brief management presentation, and a fun game of bingo for all to participate.

Let's Connect

Cape Fox Corporation

Follow @CapeFoxCorp on Twitter, Facebook, LinkedIn, Instagram, or YouTube

Cape Fox Federal Contracting Group

Follow @CapeFoxFCG on Twitter, Facebook, LinkedIn, or YouTube

Cape Fox Lodge

Follow @CapeFoxLodge on Facebook, Instagram, or YouTube

Sweet Mermaids

Follow @SweetMermaids on Facebook and @SweetMermaidsKetchikan on Instagram

Dockside Galley in Saxman

Follow @docksidegalleysaxman on Facebook

108 Tap House and Burger Bar

Follow @108-Tap-House-Burger-Bar on Facebook or Instagram

Bar Harbor Ale House

Follow @BarHarborAleHouse on Facebook or Instagram

The Eagles Nest

Follow @facebook/people/The-Eagles-Nest/100091797503052

The Village Store

Follow @TheVillageStoreSaxman on Facebook and @the.village.store on Instagram

Cape Fox Cultural Foundation

Follow @CapeFoxCulturalFoundation on Facebook

Cape Fox Tours

Follow @CFCTours on Facebook and @capefoxtours on Instagram or YouTube

Faces of Ketchikan

Follow @FacesOfKetchikan on Facebook, Instagram, or YouTube

Cape Fox Commercial HIGHLIGHTS

Come aboard and enjoy the news of our Cape Fox Commercial Group. Summer is always an exciting time in Ketchikan, AK with new visitors to our shores, new investment opportunities, and new events to bring together the community.



Cape Fox Tours

Business has picked up significantly, with most states now on summer vacation and more people going on vacation around the world. Tour sales are up on all Cape Fox Tours (CFT) products.

This 4th of July was a blast. CFT made preparations for July 4th celebrations, which included the CFT Dancers performing in the parade along with a decorated motorcoach. In fact, the city gave CFT the largest area in the parade to best accommodate our dancers who are one of the highlights for parade goers each year.

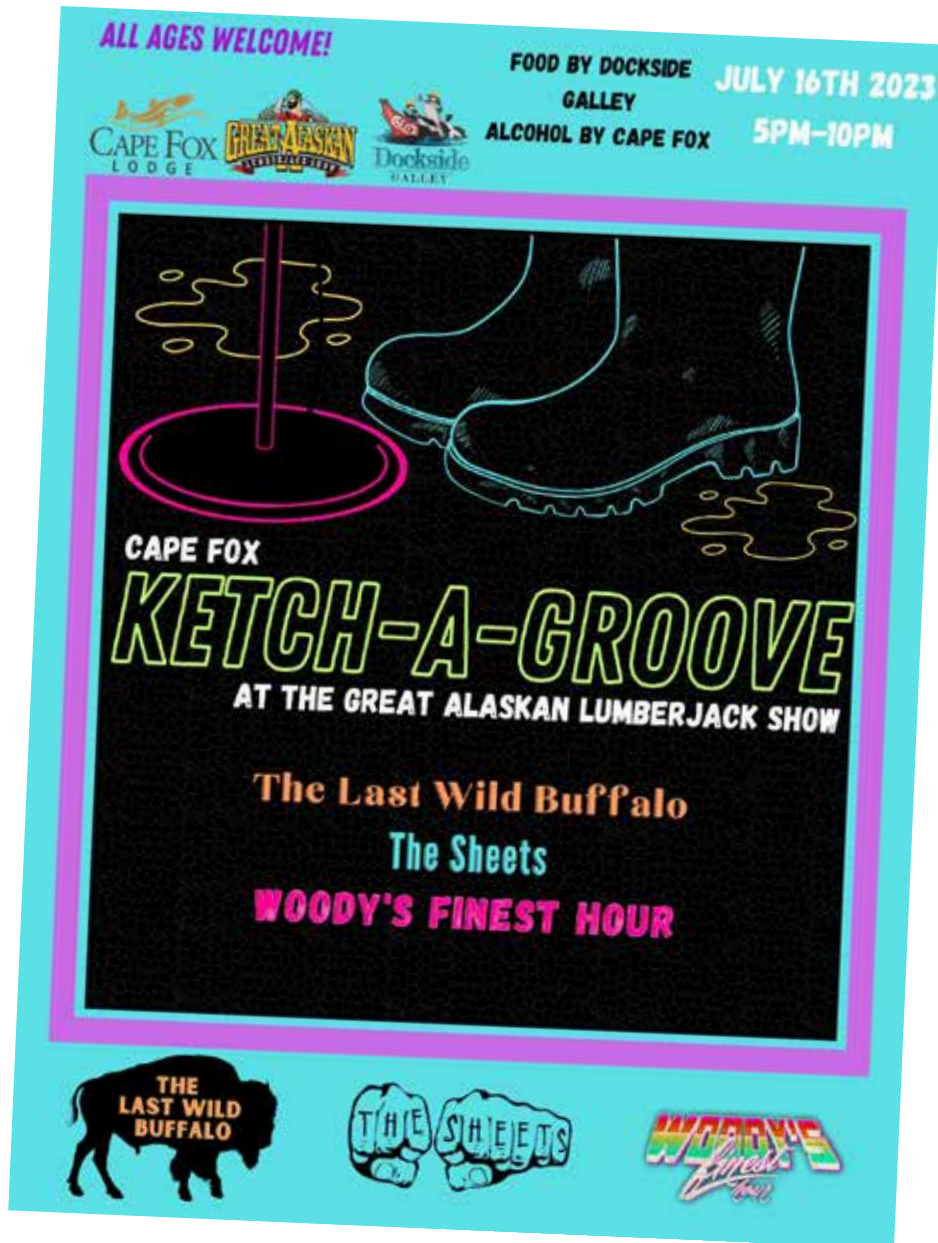
The Village Store

The Village Store has always been one of the top stops for guests to Ketchikan, AK and the guests always say have high praise to pass along. One example from a recent tourist was, "This is the best part of our trip [talking about the tour and the shopping]." The Village Store now has two locations to delight our visitors. Both stores have hours from 7:00 am AKST until the departure of the last ship. The Village Stores are the home of Cape Fox exclusive clothes, accessories, puzzles, stickers, postcards, and more. They stand bold and stand out in Saxman and now Ketchikan. ■



Summer Fun at Ketch-A-Groove

Break out your dancing shoes, Cape Fox Corporation (CFC) wants to help you catch or “Ketch” a groove. Cape Fox is hosting a local concert called Ketch-A-Groove on July 16th at the Great Alaskan Lumberjack Show. This will be an exciting show with performances by The Last Wild Buffalo, The Sheets, and Woody’s Finest Hour. In addition, there will be yard games, food, and drinks sure to delight everyone. This is a great event, and we hope to see the whole community come together for a fun summer concert and to groove the night away. ■



Tickets **NOW** on Sale for **CAPE FOX KETCH-A-GROOVE**

eventbrite.com/e/ketch-a-groove-tickets-660557534367

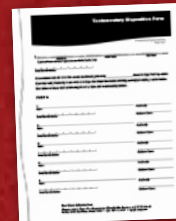
Red Ticket Incentive

The Red Ticket Incentive was designed to motivate Cape Fox Corporation (CFC) shareholders to update their shareholder files. The incentive ensures that CFC has the most up-to-date contact information for each shareholder and fulfills their wishes regarding shares and life insurance. For a chance to win \$1000.00 cash at future shareholder meetings, the following must be complete on or after January 1, 2017, to be eligible:

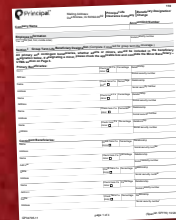
① Register for MYCAPEFOX.com



② Fill out Testamentary Disposition Form (must be signed in front of a notary public)



③ Fill out Principal Life Beneficiary Designation Form



Please contact Shareholder Services by email or phone to ask about updating your Shareholder profile before the next meeting!

shareholderservices@capefoxcorp.com
907.225.5163 x427

Cape Fox Federal Contracting Group HIGHLIGHTS

Concentric Methods

Contract Announcement

621i GS Schedule (All Professional and Allied Healthcare Medical Staffing Services): We are thrilled to announce that



our contract for 621i GS Schedule has been extended. The new total

Period of Performance is now set to end on January 31, 2029, providing us with a significant opportunity for continued growth and success. (Former ending: January 31, 2024.)

Eagle Health

Contract Wins

We are pleased to share that Eagle Health has secured a contract with the U.S. Department of the Interior for Business Support Services (BSS) IDIQ.



This achievement further strengthens our position in the market and opens doors for new opportunities.

Contract Growth

Our collaboration with the United States Agency for International Development (USAID) in providing



Institutional Support has experienced remarkable growth. The number of full-time

employees has expanded from 22 to 77, reflecting USAID's trust and confidence in our capabilities.

Employee Engagement

Over the past quarter, Harold Mitchell, JD, MS, Chief Operating Officer (COO) had the privilege of visiting several Cape Fox Federal Contracting Group (FCG) sites, allowing him to connect with our dedicated employees and valued customers personally. Here are some notable site visits:

1. Joint Base Camp Bullis: During this visit, I had the pleasure of engaging in productive meetings with our Director of Operations, Henry Rife from Cape Fox Mountain Point, as well as our prime subcontractor. Our new construction project at this base is progressing well, and I was impressed by the dedication and enthusiasm exhibited by our team.



2. Fort Stewart, GA: I had the opportunity to meet with Patrick Pead, the Chief of the Army Hearing Program, at Fort Stewart. This visit provided valuable insights into the work of our audiology team, and I was deeply impressed by their commitment and expertise.

3. Defense Health Agency - Contract Resource Management: I attended a meeting with key representatives, including the Department Chief, Department Managers, and the Contracting Officer Representative. This interaction allowed us to gain valuable insights



into our operations and strengthen our partnership with the Defense Health Agency.

4. Nellis Air Force Base: Sharing a delightful meal with our hardworking employees at Nellis Air Force Base was an excellent opportunity to



connect with them on a personal level. Their dedication and enthusiasm continue to drive our success.

5. Low Observable (LO) Airborne Intelligence, Surveillance, and Reconnaissance (ISR) Customer:

A constructive meeting with our LO ISR customer from Cape Fox Federal Integrators was followed by a lunch with our team. This interaction



further solidified the bond between our organizations, fostering a collaborative and productive environment.

6. United States Citizenship and Immigration Services Occupational Health Center:

I also had a productive meeting with our occupational health nurse who manages the United States Citizenship and Immigration Services occupational health center. Our commitment to providing exceptional healthcare services remains unwavering.

Kwáan Tech

Department of State Task Order Wins

- Awarded a task order to support the Department of State (DOS) Global Publication Services with Graphic Design Services.
- Awarded a task order to support the DOS Bureau of South and Central Asian Affairs Security and Transnational Affairs Women's Council with Outreach and Creative Services.

Cape Fox Federal Integrators

Contract Award

In April 2023, Cape Fox Federal Integrators (CFFI) was awarded a contract with



the U.S. Air Force Distributed Common Ground System (DCGS) Enterprise Collaboration Capability (ECC). CFFI

will partner with Raytheon, the subcontractor, to provide enterprise support services and digital communication capabilities. The DCGS is the U.S. Air Force's primary intelligence, surveillance, and reconnaissance (ISR) planning and direction, collection, processing and exploitation, analysis and dissemination (PCPAD) weapon system.

CFFI is pleased to announce that it has officially become certified to ISO standards 9001:2015 as of April 21, 2023, with the help of ISOP Solutions. Being certified as an ISO 9001:2015 company means CFFI will benefit in numerous ways and allow the company to create a more prominent brand, expand our customer base, and certify our technology and data management expertise moving forward.

Cape Fox Mission Systems

New SBA Company

Cape Fox Mission Systems (CFMS), one of the newest subsidiaries of Cape Fox Corporation (CFC), is pleased to announce that as of June 2, 2023, it is certified into the Small Business Administration's (SBA)

8(a) Program. As an 8(a) small business, CFMS is eligible for sole-source contracts up to \$25 million from Federal Civilian Agencies and \$100M from agencies within the Department of Defense. It will also compete for 8(a), small business set aside, and full and open contracts. ■

EAGLE HEALTH

HEALTH AND WELLNESS



As part of our commitment to promoting a healthy lifestyle, Eagle Health organized three insightful webinar events focusing on crucial aspects of well-being:

- Learning the Important Effects of Sleep: Understanding the Important Effects of Sleep on Your Overall Health**, presented by Dr. Rena Nicholas on April 26, 2023.
- Women's Health Month: Addressing the Issues Challenging the Health of Women**, featuring Tosha Luchtefeld MS, CRFNP, on May 24, 2023.
- Men's Health Month: Addressing the Issues Challenging the Health of Men**, presented by Ken Stewart on June 28, 2023. ■



Cape Fox Corporation
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Ketchikan, AK 99901

Contact Us

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Shareholder Services

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Cape Fox Tours

620 Dock Street
Ketchikan, AK 99901
907.225.4846

Village Store

2711 Killer Whale Ave
Ketchikan, AK 99901
907.225.4421

Cape Fox Lodge

800 Venetia Ave
Ketchikan, AK 99901
907.225.8001

Dockside Galley

2843 S Tongass Ave
Ketchikan, AK 99901
907.225.4885

Sweet Mermaids

340 Front Street
Ketchikan, AK 99901
907.225.3287

Bar Harbor Ale House

55 Schoenbar Ct
Ketchikan, AK 99901
907.225.2813

108 Tap House and Burger Bar

108 Main St
Ketchikan, AK 99901
907.225.1080

The Eagles Nest

800 Venetia Ave
Ketchikan, AK 99901
907.225.8140

CFC Mission

It is the mission of CFC to grow and maintain a strong financial foundation by profitably managing financial and land resources to provide immediate and long-term economic, education, and cultural benefits for Shareholders.

2023 Upcoming Events

Note – All dates, times, and venues are subject to change.

- **July 17th – Nomination Committee Meeting**
Cape Fox Corporation, Tlingit Board Room @ 6:00 p.m. AKST
2851 S. Tongass Hwy, Ketchikan, AK 99901
- **July 31st – 40 days until 50th Annual Meeting & Election of Directors**
- **August 10th – Annual Elder Dinner**
Cape Fox Lodge, Shaa Hit A, B and C @ 5:00 p.m. AKST
800 Venetia Ave, Ketchikan, AK 99901
- **August 11th - 12th – Q3 Regular CFC Board of Directors Meeting**
Cape Fox Corporation, Tlingit Board Room @ 8:30 a.m. AKST
2851 S. Tongass Hwy, Ketchikan, AK 99901
- **August 12th – Q3 Regular CFSTT Board of Trustees Meeting**
Cape Fox Corporation, Tlingit Board Room @ 5:00 p.m. AKST
2851 S. Tongass Hwy, Ketchikan, AK 99901
- **August 20th - 20 days until 50th Annual Meeting & Election of Directors**
- **September 4th – Labor Day**
CFC Manassas and Saxman offices closed
- **September 7th - Proxy Deadline**
Inspector of Elections, Elgee Rehfeld, LLC @ 5:00 p.m. AKST
9309 Glacier Highway, Suite B-200, Juneau, AK 99801
- **September 9th – 50th Annual Meeting & Election of Directors**
Ted Ferry Civic Center @ 1:30 pm AKST
888 Venetia Ave, Ketchikan, AK 99901
Live stream available on MyCapeFox.com
- **October 9th – Indigenous Peoples' Day**
CFC Manassas and Saxman offices closed
- **October 19th - 21st – Alaska Federation of Natives**
Anchorage, AK