Building A Better Community By Providing Quality Communications



New Board of Directors

This year's 49th Annual Meeting of Cape Fox Shareholders was a splendid success and well attended ... page 5



STEM Camp for Kids

Cape Fox Cares, the charitable program for Cape Fox Corporation (CFC), supports endeavors that focus on ... page 6



Awarded for Hospitality

Cape Fox Corporation (CFC) delights in welcoming guests and new friends to our shores yearly. CFC puts much work and ... page 7

Annual Cape Fox Elder Dinner

A Celebration To Honor Those That Teach, Guide, and Lead Us



On Saturday, August 27, 2022, Cape Fox Lodge (CFL) hosted the Annual Cape Fox Elder Dinner for the first time in two years. continued on page 4



The health and wellness of communities have become the forefront for many organizations. One of the core concepts for Cape Fox Corporation's (CFC's) mission is to support, enhance, and provide for our communities. CFC believes that by making the community stronger, we are strengthening our corporation, our culture, and ourselves.

continued on page 3



PRESIDENT'S MESSAGE

This year we committed to reconnecting with family, friends, and our community. Our bonds to each other have never been stronger. - Clifford Blair

This year has been about reconnection, commitment, authenticity, service, and strength. We have focused this year on reconnecting with others, continuing our commitments to Cape Fox Corporation (CFC), providing an authentic Alaskan experience for visitors, and serving our community with the strength that CFC has because we all work as a team united. We will continue in the remainder of the year to focus on strengthening our investments, committing to the mission and values of CFC, and striving for continued success and achievement. Our commitment to our Shareholders and the business continues each day, as evidenced by many events over the past quarter.

This year has afforded us much to be hopeful for and to celebrate, including the Annual Shareholder Picnic held in June, the Cape Fox Elder Dinner held in August, and the 49th Annual Meeting of Shareholders and Election of Directors held in September. I took pleasure in seeing the happy faces of those in attendance. The election for the new Board of Directors was held successfully. The Board and I enjoy hearing our Shareholders' feedback regarding the company's direction. CFC's mission is to support our Shareholders, and we work together to meet this mission every year.

As a company, we remain strong and thriving. For the commercial business, the first full tourism season in two years afforded CFC many opportunities to offer increased employment opportunities, expand our commercial offerings, and seek new and creative ways to engage with our community. As the tourism season is winding down, our commercial businesses turn their eyes to the holidays and making plans for community events hosted by CFC. Our Federal Contracting Group (FCG) had a busy quarter as well. As the federal budget year came to a close at the end of September, FCG was able to add a few contract wins to its portfolio. So far in 2022, FCG has received \$190+ million in new and renewing contract wins, which is a great achievement.

The accolades, awards, and celebrations stand out the most to me as I review the previous quarter. Being able to celebrate as a unified team provides me with much optimism for the future of CFC. The company was recognized again as a leading Alaska business by Alaska Business magazine, Cape Fox Lodge was awarded again with a AAA Best in Housekeeping award for 2022 because of the fantastic housekeeping team, Bar Harbor Ale House hosted its 2nd Annual Beerfest to great success, and CFC won two prestigious awards as Best Travel and Tourism company in Alaska and

Best Gourmet Food and Beverage in Alaska by LUXlife Magazine. I am delighted by the continued recognition of the hard work of everyone on team Cape Fox.

In closing, I want to express my gratitude for the opportunity to continue as Board President of CFC. I am delighted to begin planning the celebrations for CFC's 50th anniversary. Our longevity has been forged through our success, and our success is attributed to our extraordinary Shareholders and excellent team of employees who support us daily. CFC stands proud with a legacy of Heritage, Innovation, and Growth. We have seen each of these over the past quarter. I look forward to continuing the path of empowerment and progress as we cherish reminders of our past but keep our eyes to the future.

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Clifford Blair President, Board of Directors Cape Fox Corporation

Cape Fox – Leading the Way with New Innovation Hub



INNOVATION HUB





The Cape Fox

Innovation Hub

will help bring

more advanced

technology

to Ketchikan



Cape Fox Corporation (CFC) is delighted to announce a new endeavor that will focus on federal and state grant programs that enhance communities with new and innovative technology solutions, the Cape Fox Innovation Hub (Innovation Hub). The Innovation Hub was created to develop emerg-

ing and smart technologies that provide, enhance, and strengthen native communities.

CFC has partnered with Planet Defense, LLC to develop and refine the Innovation Hub, and will be supported by founding partners Verizon, Amazon Web Services,

and Virginia Smart Community Testbed, which the Virginia Innovation Partnership Corporation (VIPC) manages, creating a private/public partnership, and will seek additional strategic partners in the future. Innovation is the founding competency for community development, health and wellness, public safety, and workforce empowerment. The vision for the Innovation Hub is tomorrow's community today - the next generation, the next innovation, the next cure. The goal is to transform lives and communities through research and development of new technologies, educate and prepare a future-ready workforce, and strive for excellence. The Innovation Hub

will bring advanced technologies to help indigenous peoples globally.

One of the first endeavors for the Innovation Hub is to bring Smart City technologies to Ketchikan, Alaska. VIPC started the Virginia Smart Community Testbed in

> Stafford County, Virginia, which is the home to developing smart technology for the Commonwealth. It is the first Smart City Testbed involving an IoT platform, fully integrated with 5G and other emerging technologies for Smart Cities around the country. Through

our partnerships, we will have access to existing case studies and applications which can be used to advance the mission of the Innovation Hub in Ketchikan.

By working with our strategic partners, we will maintain the native culture while advancing the community into the world of tomorrow by providing easier access to smart and connected healthcare, advanced online education, research, and public safety using drone technology. The Innovation Hub will collaborate with community leaders and global Indigenous stakeholders to create equity and ensure no indigenous person gets left behind.

Lost Shareholders

(Shareholders with Bad Mailing Addresses)

Cape Fox Corporation (CFC) is dedicated to keeping in touch with our Shareholders. We want to ensure you can be reached for future corporate publications including the Totem Times newsletters, job openings, important notices, and future distributions.

We need your help to find the Lost Shareholders listed below:

- Murphy J. Charles
- Nathanial Lewis I
- Jonathan L. Dunne
- · Sean A. Sherwood
- Andrew T. Harris
- · Dwight H. Vandel
- Frederick D. Lauth III

If you know anyone on this list, please encourage them to update their contact information by registering online or contacting Shareholder Services.

MyCapeFox.com ShareholderServices@capefoxcorp.com 907.225.5163

Unsettled Estates

CFC gives its deepest condolences to the families of Shareholders who have passed away. The list below shows the estates that have not been settled. Estates go unsettled if beneficiaries do not complete enrollment or CFC has not received documentation from the family such as a death certificate, will or testamentary, or an Affidavit of Heirship form.

If you are a beneficiary of a Shareholder on the list below, please contact Shareholder Services by email at shareholderservices@capefoxcorp.com or by phone at 907.225.5163 to learn what information is needed to complete the estate transfer.

Lucille Blake Josephine Burns Martha L. Casallo **Roderick Chappel Darrel Charles** James A. Charles Samuel J. Denny Barbara Lee Giesick David W. Guthrie Jeromy L. Johnson Laureen D. Johnson

Toni E. Johnson Carolyn R. Leask Mark A. Lemler **Sharon Lopez** Audrey J. Perez Shirley Ann Ritter George K. Samuel Evelyn M. Shields Tristan A. Vandel **Christopher Williams** William K. Williams



As a result of the ongoing
Pandemic, the Annual
Cape Fox Elder Dinner was
cancelled in 2020 and 2021
in an effort to protect our
elders. This year's event was
a splendid success!

We reconnected once again and celebrated our elders and the knowledge and heritage they provide to Cape Fox

Corporation (CFC) and our Shareholders daily. This event returning symbolizes the hope and resilience we have faced together. As we come together once again, it is in the spirit of celebration and togetherness.









of Shareholders

This year's 49th Annual **Meeting of Cape Fox** Shareholders was a splendid success and well attended.

Cape Fox Corporation (CFC) was delighted to welcome Shareholders once again with the in-person 49th Annual Meeting of Shareholders and Election of Directors (the "Annual Meeting") on Saturday, September 17, 2022. The Annual Meeting also held the annual election for the 2022-2023 CFC Board of Directors.

This year's Annual Meeting contained presentations on the growth and prospects for CFC to its Shareholders. This format allows Shareholders to participate in the company and share their feedback. CFC delights in communicating directly with Shareholders and listening to their thoughts and ideas.

CFC appreciates all the Shareholders and Board candidates for participating in this year's Annual Meeting.

Congratulations and welcome to our newly elected Board of Directors!

OUR NEW BOARD



Chairman Richard Shields, Sr.



Vice Chairman Charles Denny



President Clifford Blair



Vice President Tom Harris



Secretary/Treasurer Candace Williams



Vice Secretary/ **Vice Treasurer** Crystal Blair



Director Michael DeWitt



Director Harvey Shields



Director Kenneth White







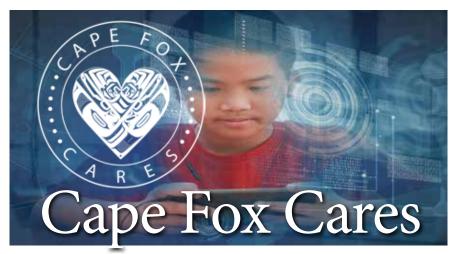
Fall 2022 Trust Dividend Distribution Announcement

The Cape Fox Shareholder Tináa Trust ("Trust") Board of Trustees continues to seek new and increased ways to give back and benefit our Beneficiaries. This year has yielded many promising opportunities, including having a full tourism season, in-person meetings, celebrations, and new, exciting investment opportunities for Cape Fox Corporation (CFC). We are pleased to announce that the Trustees declared a Fall 2022 Trust Dividend Distribution ("Fall Distribution") of \$80.00/trust unit paid out of the Trust.

Distribution Schedule for Beneficiaries for Fall Dividend:

- Tuesday, October 18, 2022 Record Date is the last day to make changes to stock, gift stock, process estates, or transfer shares.
- Wednesday, November 2, 2022 Last day to change Beneficiary banking or mailing information.
 Update information on MyCapeFox.com.
- Wednesday, November 9, 2022 Distribution occurs.

As we move forward toward success, we continue to seek new avenues of investment that will allow us to invest greater in the future of the Trust and your future. The Trust enables us to support and provide benefits to our Beneficiaries. We hope that by receiving these distributions, the Trust provides you with a level of security.



Supports STEM Camp for Kids

Cape Fox Cares, the charitable program for Cape Fox Corporation (CFC), supports endeavors that focus on the well-being of communities through education and advancement. In June, Cape Fox Cares donated to the Smart



The SCSC is organized exclusively for charitable scientific, technology, engineering, and math (STEM) educational purposes, more specifically to foster the development of the knowledge, skills, and abilities related to the future



of learning, oriented to emerging technologies, and within the context of national security. SCSC will collaborate with the community, both military and civilian, to build curricula and develop STEM programs with academia and industry that con-

tribute to future workforce education and training. SCSC will optimize the use of immersive learning to maximize education and training efficiencies.

This donation to the SCSC was sponsored by Cape Fox Cares, which assisted with enabling 25 children to attend the SCSC STEM Camp in Quantico, Virginia, June 27-30, 2022. The Cape Fox Cares Program is honored to support this youth program focused on education and technology to advance lives and communities into the future.

Find Out More About

STEM

Grant Programs



www.ed.gov/stem



Cape Fox Corporation (CFC) delights in welcoming guests and new friends to our shores yearly. CFC puts much work and pride into our food, beverage, entertainment, and lodging. This hard work has been noticed. CFC has won a 2022 Hospitality Award by LuxLife

Magazine for Best Travel and Tourism in Alaska and a 2022 Best Gourmet Food and Beverage in Alaska. CFC is proud of these exceptional honors and of our staff and Shareholders who contribute to our success daily.

LUXlife Magazine is a premium lifestyle publication founded in 2015 by Al Global Media, Ltd. publishing company. This magazine has a circulation of 94,000 globally; LUXlife focuses on a range of topics within the luxury lifestyle industry, featuring articles on; fashion, beauty,



fine dining, travel, luxury real estate, and much more. The 2022 Hospitality Awards sponsored by LUXlife is the seventh year they have honored top businesses who have excelled in tourism and hospitality. Nominees are sourced from publicly available sources such as

social media. To be nominated, a company has stood out and been noticed by peers, visitors, and news items. They focus on customer reviews, performance, and, most importantly, dedication to the business and clients.

Each of our tourism businesses has stood out as part of team Cape Fox. We are delighted by this honor and will continue to provide our Alaska tourists and friends with the type of quality of service that has been the trademark of Cape Fox. Great job, team Cape Fox!

Providing for Future Generations

Cape Fox Corporation (CFC) believes strongly in providing education opportunities for our future generations. CFC helps our youth through the Eugene Trout Scholarship Program, which distributes scholarships to young Shareholders for their higher education needs. The CFC Board of Directors congratulates the following recipients wishing them all success as they work hard to further their education and careers.

Christopher Yellow Eagle -

Christopher will be attending the Metropolitan State University of Denver and will be studying Mechanical Engineering.

Eric Guthrie – Eric will be attending the University of Alaska Southeast and will be studying Environmental Studies.

Kiara Hodges – Kiara will be attending North Idaho College and will be studying General Studies.
Randy Estrin – Randy will be attending Haskell Indian Nations University and will be studying Business Administration.

Rebecca Estrin – Rebecca will be attending Haskell Indian Nations University and will be studying Indigenous Studies.

Savanna Nieshe – Savannah will be attending Haskell Indian Nations University and will be studying Business.

The Eugene Trout Scholarship is open to CFC Shareholders and their immediate families. We encourage you to submit an application for the 2023–2024 academic year! Applications can be found online at MYCAPEFOX.com, or by contacting Shareholder Services at 907.225.5163.



Maker's Markets are coming back to Cape Fox Lodge (CFL) with live music, cocktails, and local vendors and artists.

Mark your calendars for these exciting holiday events –

Black Friday Market

November 25th – 12pm - 6pm November 26th – 10am - 5pm

Christmas Time Market

December 9th – 5pm - 8pm \$5 entry (adults only): live music, appetizer buffet, and cocktails

December 10th – 10am - 5pm December 11th – 10am - 3pm

Interested in becoming a vendor?
Contact us at –

sehlers@capefoxlodge.com



Cape Fox Commercial HIGHLIGHTS

The first full tourism season in two years afforded Cape Fox Corporation (CFC) many opportunities to offer increased employment opportunities, expand our commercial offerings, and seek new and creative ways to engage with our community. Over the past quarter, we saw our commercial businesses celebrate with a community events and receive recognition and awards.

Bar Harbor Ale House

On August 20, 2022, Bar Harbor Ale House hosted its second annual Beerfest for the community. The sun was out, drinks were flowing, music was live, food was delicious, and everyone had a great time. This year's event was a huge success.



Cape Fox Lodge

Cape Fox Lodge (CFL) has made a name for itself with its award-winning service, beautiful views, and friendly atmosphere. Over the past quarter, CFL was awarded again with a AAA Best in Housekeeping award for 2022. This recognition means CFL has significantly surpassed expectations for cleanliness. The criteria for hotels are measured during an inspector's on-site evaluation. This recognition is due in large part to Erin McGovern,

Housekeeper Manager, and William Thomas (Billy Joe), Assistant General Manager at CFL, for leading the efforts. In addition, CFC Shareholder, Janet Anderson, has been the "heart and soul" of the housekeeping team. Their hard work exemplifies the spirit of Cape Fox and is one of the reasons CFL is receiving this recognition.







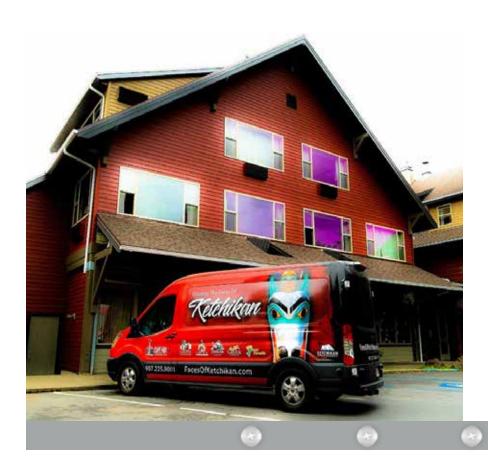


Tourism Season 2022 Highlights

As tourism season begins to wind down, we reflect on many of the successes that we saw this year. These successes include:

- More commercial hires than previous seasons. Cape Fox Corporation's (CFC) commercial businesses presented many more employment opportunities this year than ever before.
- The Village Store has broken its sales record for the season. This is in large part due to the creativity and partnership of Kelly White and Jeremy Barrett.
- The Cape Fox team added more transportation options for the business to offer, led by the excellent management of Adrianna Oliva-Parks, Deandra Banie, and Eian Parks.
- Cape Fox Lodge increased its Best Available Rate to a new high and will continue to increase these numbers for the 2023 tourism season.
- One of the best highlights for tourism season 2022 has been the launch of new, successful tours, including a first-year offering of a tour at White River. This success has already yielded a growing demand as preparations begin for 2023's tourism season.

As we head into the next quarter, we look forward to continuing to invest more in the commercial businesses with new partnerships and investments. We will soon have another restaurant to add to our commercial business family with CFC's pizzeria, Eagles Nest. Eagles Nest will be located at Cape Fox Lodge. Cape Fox Lodge is also in the midst of a renovation project with the tram. The tram is a highly sought-after attraction to visitors of the Lodge. As tourism season 2022 winds down, we take stock of our successes this year and begin looking toward the future and making plans for tourism season 2023.



Let's Connect

Here is a listing of links to all the Cape Fox social media channels. We would love to connect with you.

Cape Fox Corporation

Follow @CapeFoxCorp on Twitter, Facebook, LinkedIn, Instagram, or YouTube

Cape Fox Federal Contracting Group

Follow @CapeFoxFCG on Twitter, Facebook, LinkedIn, or YouTube

Cape Fox Lodge

Follow @CapeFoxLodge on Facebook, Instagram, or YouTube

Sweet Mermaids

Follow @SweetMermaids on Facebook and @SweetMermaidsKetchikan on Instagram

Dockside Galley in Saxman

Follow @docksidegalleysaxman on Facebook

108 Tap House and Burger Bar

Follow @108-Tap-House-Burger-Bar on Facebook or Instagram

Bar Harbor Ale House

Follow @BarHarborAleHouse on Facebook or Instagram

The Village Store

Follow @TheVillageStoreSaxman on Facebook and @the.village.store on Instagram

Cape Fox Cultural Foundation

Follow @capefoxculturalfoundation on Facebook

Cape Fox Tours

Follow @CFCTours on Facebook and @capefoxtours on Instagram

Faces of Ketchikan

Follow @FacesOfKetchikan on Facebook or Instagrm

Cape Fox Corporation Steadily Growing as a

LEADING ALASKA BUSINESS

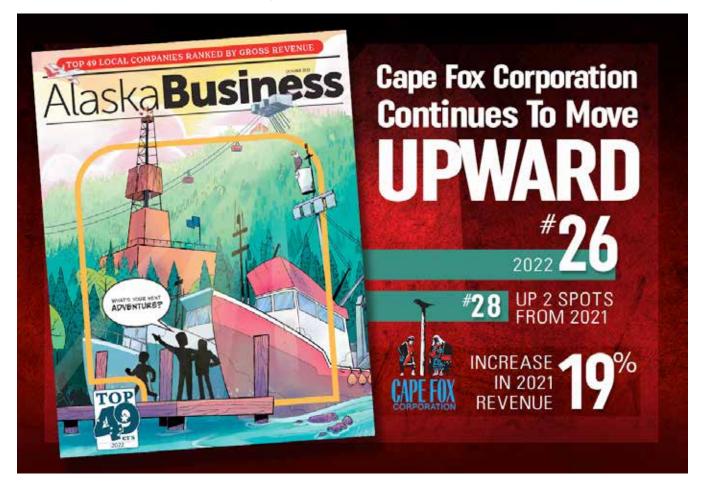
The Alaska Business Magazine's Top 49ers in business rankings have been released, and Cape Fox Corporation (CFC) is proud to have risen in the rankings again for 2022. Alaska Business, a monthly Alaska magazine that provides insights, discussions, and spotlights on Alaska business and the various industries throughout the state, has named CFC #26 in top Alaska businesses for 2022. CFC ranked

#28 in 2021. CFC's continuous increase up the ladder in rankings is a testament to the hard work and success the company has enjoyed for six consecutive years.

Alaska Business is the premier magazine and website publication for businesses in Alaska that covers news and recognition of Alaska businesses from large multinational corporations to small businesses. The magazine has awarded the Top 49er award to companies since 1985. This award recognizes companies ranked by their gross revenue. To be recognized, an enterprise must be at least 51 percent Alaska-owned with operations in the state. The Top 49er recognition includes Alaska's major business sectors, including Alaska Native, transportation, oil and gas, finance, construction, and retail.

CFC has seen steady growth over the past few years. This growth is due in large part to our Shareholders, employees, and customers. This growth is also being recognized as we increase in rank among leading Alaska businesses as an Alaska Native Corporation (ANC) that provides employment, gives back to communities, provides education benefits, and continues to maintain the heritage and culture of our organization. We are a team and a family, and this award is for all of us and our hard work and dedication.

To read more about the 2022 Top 49ers issue, you can visit The Top 49ers - 2022 Issue at **bit.ly/ABTop49ers**.



Cape Fox Federal Contracting Group HIGHLIGHTS

Our Cape Fox Federal Contracting Group (FCG) had a busy summer. So far in 2022, FCG has received **\$190+ Million** in new and renewing contract wins, including the following:

Eagle Health

Contract Option

Eagle Health had three contracts; the U.S. Army's Telemedicine & Advanced Technology Research Center (TATRC), the Department of Justice (DoJ), and the U.S. Army Audiology contract exercise their options.



Contract Win

Eagle Health
won a contract in September with
United States
Agency for
International
Development

(USAID) to provide COVID-19 Response assistance with 36 new positions.



Eagle Health has become the leading c o m p a n y agencies look to for Occupational Health needs. In September,

Eagle Health won three contracts to provide Occupational Health to the Office of Personnel Management (OPM), a new customer, the Federal Deposit Insurance Corporation (FDIC), and the U.S. Immigration and Customs Enforcement.



In September,
Eagle Health
also won a
contract with
the U.S. Army
Polytech, a
new customer for Eagle
Health, where

Occupational Health Services will be provided out of Keller Army Community Hospital at West Point in New York.

Wolf Lake Services

New ANC8(a)

Wolf Lake Services is pleased to announce that as of August 18, 2022, it is certified into the Small Business Administration's (SBA) 8(a) Program. As an 8(a) small business, Wolf Lake Services is eligible for sole-source contracts up to \$25 million from Federal Civilian Agencies and \$100M from agencies within the Department of Defense. It will also compete for 8(a), small business set aside, and full and open contracts.

Kwáan Tech

Contract Win

In September 2022, Kwáan Tech was awarded a one-year contract with The Joint Interagency Task Force – South (JIATFS). The JIATFS is a new customer for Kwáan Tech.



Throughout the contract period, Kwáan Tech will provide a u dio visual (AV) support for the U.S. Army Information Systems

Engineering Command (USAISEC) at Fort Huachuca Engineering Command (FHED) at Truman Annex, Key West, Florida.

Cape Fox Facilities Services

Contract Win

In June, Cape Fox Facilities Services (CFFS) was awarded a new one-year contract



with USAID to provide Human Capital Talent Management support, which includes Technical and Administrative support for

Human Resources, HR IT (Call Center), and security services. In September, CFFS won an additional 36 positions on the contract due to the excellence of work performed and the expertise provided.

Contract Option

In early August, the Government exercised Option Year 1 of the Navy Medical Research contract. Cape Fox Facilities Services (CFFS) will continue to provide Technology Transfer and Technology Commercialization support services to assist with establishing collaborative partnerships with industry and academia, marketing outreach of Navy portfolio technologies, and supporting the licensing of Navy intellectual property (IP) developed by scientists within the Naval Medical Research and Development (NMR&D) enterprise.

In June, CFFS received an additional 6-month extension to provide continued Production Applications support to select Defense Health Agency Military Health applications

Cape Fox Mountain Point

In September, Cape Fox Mountain Point (CFMP) gained several new construction contracts with Customs and Border Patrol (CBP) and the United States Army Corps of Engineers (USACE) for work on the Camp Bullis dining facilities.



Cape Fox Corporation PO Box 8558 Ketchikan, AK 99901

Contact Us

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Shareholder Services Email: shareholderservices@capefoxcorp.com

Cape Fox ToursPO Box 8558
Ketchikan, AK 99901
907.225.4846

Cape Fox Village Store 2711 Killer Whale Ave Ketchikan, AK 99901 907.225.4421

Cape Fox Lodge 800 Venetia Ave Ketchikan, AK 99901

907.225.8001

CFC Mission
It is the mission of CFC to grow and maintain a strong financial foundation by profitably managing financial and land resources to provide immediate and long-term economic, education, and cultural benefits for Shareholders.

Dockside Galley 2843 S Tongass Ave Ketchikan, AK 99901 907.225.4885

Sweet Mermaids 340 Front Street Ketchikan, AK 99901 907.225.3287

Bar Harbor Ale House 55 Schoenbar Ct Ketchikan, AK 99901 907.225.2813

108 Tap House and Burger Bar 108 Main St Ketchikan, AK 99901 907.225.1080

2022 Upcoming Events

- November 9th Fall 2022 Trust Dividend Distribution
- November 11th Veterans Day CFC Saxman and Manassas Offices Closed
- November 24th Thanksgiving Day

 CFC Saxman and Manassas Offices Closed
- November 25th Native American Heritage Day CFC Saxman Office Closed
- December 9th-10th Q4 Regular CFC Board of Director's Meeting/ 2023 Strategic Planning Meeting Renaissance Palm Springs Hotel @ 8:00 a.m. PT
- December 10th Special CFSTT Board of Trustees Meeting Renaissance Palm Springs Hotel @ 5:00 p.m. PT
- December 26th Christmas Day (observed) CFC Saxman and Manassas Offices Closed
- December 26th (observed)

 CFC Saxman and Manassas Offices Closed