

# Totem Times

Building A Better Community By Providing Quality Communications



## CARES Act

*In the Totem Times' last issue, we discussed the latest court ruling on the Coronavirus Aid, Relief, and Economic Security (CARES) Act ... page 3*



## 2020 Philanthropy

*This year brought many challenges that no one could have predicted. Yet, through it all, Cape Fox Corporation remained resilient and ... page 6*



## CF Commercial Highlights

*The holidays have always been a special time of the year for the Cape Fox Family of Commercial businesses. It is our way of giving back ... page 8*

## SHAREHOLDER SPOTLIGHT



## Jennifer Tavares

Cape Fox Corporation (CFC) has employees and Shareholders who are on the front lines of the fight over COVID-19. This year for our CFC Shareholder Spotlight, we are recognizing one of the Shareholders on those front lines, Jennifer Tavares. Jennifer Tavares actually began her career as a pre-school teacher.

*continued on page 5*

## YEAR OF RECORD GROWTH AT CAPE FOX

While Adapting To Continuous Change

The landscape for 2020 was ever-changing and required us to adapt continuously. The one constant throughout this entire year was the growth and constancy of Cape Fox Corporation (CFC). This is important to note because, among similar companies, a recent study showed:

50%

Did Not Grow  
at All, but  
Broke Even

25%

Lost Business  
and Revenue

25%

Had Growth,  
but Not to the  
Level of Cape Fox

*continued on page 4*



## CHAIRMAN'S MESSAGE

“While 2020 taught us GRATITUDE, RESILIENCE, and STRENGTH, 2021 will be a year of hope. We are a community, and we strive for a shared mission... a stable Corporation for our current and future Shareholders.”

I am honored to continue to be able to serve all Cape Fox Corporation (CFC) Shareholders as Chairman of the CFC Board of Directors. 2020 was a challenging year, but it provided important lessons about ourselves and about life. This year taught us to be vigilant with our health and well-being and the health and well-being of our community. We learned our resilience to overcome and the most important lesson of all, gratitude. I am grateful for my family, my community, our CFC Shareholders and employees, and our heritage, which has taught us much about strength and resiliency.

I look forward to the start of the 47th Annual Meeting of Cape Fox Corporation on January 30th. While this year's Annual Meeting will be different because of its virtual format, I look forward to hearing our Shareholders thoughts and ideas. The Board and I enjoy hearing our Shareholder's feedback regarding the direction of the company. CFC's mission is to support our Shareholders. We work together to meet this mission every year. As we start 2021, we will continue to monitor the company's activities to ensure it persists in achieving the CFC mission and supporting the interests of the Shareholders.

As a company, we have much to be grateful for in 2020, which you can see in this edition

of the Totem Times. Our commercial businesses, while affected, still remain strong and thriving. Our Lodge, Village Store, and restaurants are already making preparations for the 2021 tourism season. Life goes on, and our Commercial businesses are keeping their eye on the future. Our Federal Contracting Group had a fourth straight year of profit in 2020. In 2021, they, too, are looking to the future and expecting another year of success and profit. Finally, our corporate office learned to adapt to many new situations to keep our Shareholders and employees healthy and safe. These lessons will carry into 2021 as we look for new ways to be successful, perform our business duties, and maintain the well-being of our Cape Fox team.

As I reflect over 2020, I remind everyone to protect themselves not just as a Shareholder but as a community. Protect yourself and your family. That protection equates to love. Make sure we are all being taken care of and care for each other. Care about the health and well-being of others. That is the real meaning of love. Remember, there is always someone who is thinking of you. You matter to someone; you matter to all of us at CFC.

We will remember the lessons 2020 brought to us for a long time; as we move into 2021, I feel a sense of hope for the coming year. My hope for our Shareholders and CFC is to continue to be one of Southeast Alaska's largest companies, our Commercial businesses

welcome back tourists and guests, and our Federal Contracting Group successfully wins contracts and new clients. My greatest hope for 2021 is to support our Shareholders even more with additional employment opportunities, evaluate increased investment options, perform more philanthropic endeavors, have additional dividend potential, and further our community connection. All of this would translate to more long-term benefits for the Corporation and our Shareholders.

While 2020 taught us gratitude, resilience, and strength, 2021 will be a year of hope. As Thomas Carlyle said, "He who has health, has hope; and he who has hope has everything." CFC forges forward in hope. We will work together and hope together for the greater good of our Corporation. We are a community, and we strive for a shared mission; having a stable Corporation for our current and future Shareholders. No matter what the challenge, we work together united. In 2021, we will hope together for an even stronger future for CFC.

Gunalchéesh

Richard Shields, Sr.  
Chairman Board of Directors  
Cape Fox Corporation





*In the second quarter issue of the Totem Times, we reported on the Cares Act. To view this article go to the Community section at [CapeFoxCorp.com](http://CapeFoxCorp.com). Since that article, there have been updates to the ongoing litigation delay in the Cares Act funding for Alaska Native people.*

## CARES ACT Update – The Fight Continues with Alaska Legislators’ Support

In the Totem Times’ last issue, we discussed the latest court ruling on the Coronavirus Aid, Relief, and Economic Security (CARES) Act and Alaska Native Corporations (ANCs). On September 25, 2020, a three-judge panel of the federal appeals court overturned a lower-court decision. The court found that ANCs are not eligible to receive a share of the \$8 billion in federal coronavirus relief funding set aside for tribes. They stated that ANCs do not qualify as “Indian Tribes” and are not eligible for relief funding under the Act.

## What Has Happened Since?

Since the latest ruling, the Alaska delegation of U.S. Senators Lisa Murkowski and Dan Sullivan, along with U.S. Congressman Don Young and the State of Alaska have filed Amicus Curiae Briefs. In Latin, Amicus Curiae translates to “Friends of the Court.” An Amicus Brief is filed by an individual(s) who is not directly involved in a case under review by the courts but who provides information, insight, and expertise. That is what the Alaska federal delegation has done. In the Brief filed, they are requesting the U.S. Supreme Court grant the petition for a Writ of Certiorari supporting ANCs eligibility for tribal assistance from the CARES Act. A Writ of Certiorari is a legal term that means a group or individual seeks further judicial review of a lower court decision by a higher court like the U.S. Supreme Court. The Brief further states that Alaska indigenous peoples are suffering adverse consequences due to the D.C. Circuit Court of Appeals’ September 25, 2020, decision that ANCs are ineligible for CARES Act tribal coronavirus relief funding.

As we have seen in the news, Alaska is feeling the full impact of COVID 19 with a rising number of cases. Alaska Natives are not different from other American Native people as they too are overwhelmed with COVID cases and part of a more vulnerable population to illnesses. The CARES Act was put in place to provide relief funds and help protect Native Americans. As the Alaska Delegation of legislators points out, this should not exclude Alaska Natives who are just as vulnerable and struggling.

The delegation noted in its filing, “The realities of the pandemic in Alaska are harsh. Alaska Native and American Indian people currently account for 32.3 percent of pandemic deaths in Alaska. Without CARES Act resources for Alaska Native shareholders, many of our people will be left without any relief funding in their time of urgent need.”

Cape Fox Corporation (CFC) will continue to monitor the news on this situation as it progresses. ■

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## Year of Record Growth for Cape Fox

CFC had record growth for 2020, and we are projecting another year of growth for 2021. While 2020 had many challenges, we see hope on the horizon for 2021. There will be a new vaccine for COVID-19, our lives could return to some level of normalcy, and Cape Fox will have a fifth year of growth in 2021.

When 2020 started, we could not have predicted what everyone would experience. We saw tremendous challenges of a worldwide pandemic, the rise and fall of global markets, job loss, economic downturns, and a future that felt uncertain. CFC continued forward throughout all the challenges. While our Commercial businesses felt the most considerable impact due to the loss of the tourist season, they endured by offering new menus, delivery options, and a new food ordering app. 2020 also brought updated websites, redesigned logos, CFC brand increase through social media and video, new clients, new contract wins, new programs, and updated computer systems.

Even during this unprecedented year, CFC stood strong and resilient. The most substantial proof of this is when we view our annual revenue growth. In 2020, the Commercial businesses revenue still reached \$4 Million even with a loss of the tourism season, and the Federal Contracting Group ended the year with revenue around \$110 Million. This is a consolidated revenue gain of 40% from 2019. This is significant record growth for CFC during a challenging year. When you look back at the report of other similar companies, not many experienced revenue growth of this magnitude; this is a true testament to CFC's strength and resiliency and the dedication and hard work of our employees, customers, and Shareholders. CFC is a team, and as we start another year, our team allow us to hope that 2021 will be another year of growth. ■



### Cape Fox in Real-Time

Cape Fox has various ways you can learn more about our companies in real-time. Here is a listing of links to all the Cape Fox social media channels. We would love to connect with you.

#### Cape Fox Corporation

Follow @CapeFoxCorp on Twitter, Facebook, LinkedIn, Instagram, or YouTube

#### Cape Fox Federal Contracting Group

Follow @CapeFoxFCG on Twitter, Facebook, LinkedIn, or YouTube

#### Cape Fox Lodge

Follow @CapeFoxLodge on Facebook and YouTube

#### Sweet Mermaids

Follow @SweetMermaids on Facebook and @SweetMermaidsKetchikan on Instagram

#### Dockside Galley in Saxman

Follow @docksidegalleysaxman on Facebook

#### 108 Tap House and Burger Bar

Follow @108-Tap-House-Burger-Bar on Facebook

#### The Village Store

Follow @TheVillageStoreSaxman on Facebook  
Follow @the.village.store on Instagram

#### Cape Fox Cultural Foundation

Follow @capefoxculturalfoundation at Facebook



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## Shareholder Spotlight – Jennifer Tavares

However, throughout her life, she had a passion for medicine and healthcare. Her husband helped her realize that instead of teaching and caring for young kids, she could expand her skills and do something she loved. So, Jennifer took a leap in her life to do something for which she was passionate, healthcare.

As an Alaska Native, she was able to earn a grant from the Ketchikan Indian Community (KIC). The Education and Training resources from KIC provide opportunities for Alaska Natives to further their education through grants and scholarships. KIC aims to identify and decrease barriers while also promoting well-being and cultural heritage. Jennifer was able to change her career, further her education, and find a job that matches her healthcare career goals.

Eight years after making a life-changing decision to follow her dreams of a career in healthcare, Jennifer became a Certified Nursing Assistant (CNA) working at PeaceHealth Ketchikan Medical Center as a Patient Team Support member. Jennifer's job allows her to help multiple departments throughout PeaceHealth. Her administrative duties include, timekeeping, ordering supplies, assisting managers, unit secretary. She gets to utilize her CNA skills in multiple departments as well. She assists in labor/delivery, social work, infusion medical surge, respiratory therapy, ICU, and the ER. For Jennifer, being able to work in so many different areas of the hospital, and doing such various activities, keeps her job fresh and interesting.

This year brought new challenges to the world, but in particular to hospitals, nurses, doctors, and all our front-line medical workers. Jennifer was fortunate that her work schedule and routines were not affected, but she commented that the big-

gest effect COVID-19 had on her position was to patient care and that was challenging. Jennifer handled staffing of nurses and ordering supplies. Once COVID-19 began, even those administrative tasks were affected. At the onset of COVID-19, no one knew what to expect. Were enough ventilators being ordered, were enough nurses on staff, etc. Jennifer remarked that PeaceHealth has continued to do a great job in being prepared during this pandemic. At this point, nine months since the start of our awareness and preparation, Jennifer said, "we know more about what to expect and how to plan."

Even with the challenges and changes COVID-19 has affected, Jennifer still feels enthusiastic about being in the healthcare field. Her advice to anyone wanting to take the steps into becoming an important member of the medical community is, "healthcare is always needed. It is an essential trade and even though it is easier to start when you are younger, it is never too late. Plus, there are so many different areas of specialty to interest so many different types of people." But, the one piece of advice Jennifer would like to impart is, "Just do the best you can because hard work does pay off!" This is excellent advice for all of us to remember during these challenging times. Let's all do the best we can. Life is not all work for Jennifer. In her spare time, she loves spending time with her family, taking pictures, doing remodeling of their rental properties, and of course, walking her three dogs. Jennifer has a great support system and enjoys activities that help her unwind after a long day, even if one of her dogs is a puppy that keeps her free time exciting. CFC is proud to have a Shareholder like Jennifer who has a passion for what they do, exemplifies family and heritage, and is a front-line worker protecting others. ■

# SAVE THE DATE

Saturday, January 30, 2021

1:30 pm AKST

## 47<sup>th</sup> ANNUAL MEETING of SHAREHOLDERS

Please log in to  
**[www.MyCapeFox.com](http://www.MyCapeFox.com)**  
to view the live broadcast.

Voting by Proxy is no longer available because a quorum was met from the original meeting; however, Shareholders will still have the opportunity to register and vote in-person on the day of the Annual Meeting. Social distancing guidelines will be in place for anyone who wishes to register and vote in-person.

As a result of the COVID-19 pandemic, we are implementing certain health and safety requirements for in-person voting and registration and we ask that anyone who registers and votes in-person follow all required health and safety procedures at the registration location. Registration is from 9:00 a.m. to 4:00 p.m. AKST, on Saturday, January 30, 2021, at Cape Fox Lodge, Shaa Hit A, B, & C, 800 Venetia Ave, Ketchikan, AK 99901. All ballots must be cast before the voting poll closes at 4:30 p.m. AKST. You do not need to register to vote if you have already voted your shares by Proxy.

Transportation available to all local Shareholders to and from the registration area. To schedule transportation, please contact Crista Thomas at –  
**(907) 225-5163 x428**



# 2020 PHILANTHROPY

## Cape Fox Cares for All Our Communities

This year brought many challenges that no one could have predicted. Yet, through it all, Cape Fox Corporation (CFC) remained resilient and united. This spirit of unity meant 2020 ended with another year of growth. It also meant CFC could give back to our communities and our Shareholders more than ever. CFC has always included in its mission the need to provide for our communities and make them stronger. It is a tradition passed down from our Tlingit ancestors. We are proud to highlight the philanthropy exhibited throughout 2020 because **Cape Fox Cares**.

One highlight of 2020 was the recognition CFC received on February 28, 2020. CFC was awarded a Community Achievement Award by the Ketchikan Visitors Bureau. CFC was nominated for this award by members of the Ketchikan community for our philanthropic efforts and our business and job opportunities.

When the past year started, we may have been filled with ideas and plans for 2020. These plans changed abruptly in March when businesses started closing or adjusting to changing work environments, tourism was canceled, and individuals throughout the nation were asked to stay home to minimize the impact. It was difficult finding essential items in grocery stores like toilet paper, cleaning products, and water. CFC recognized that our community in the Village of Saxman needed support. On April 1, 2020, CFC, in partnership with the Village of Saxman, gave gift bags filled with essential items like toilet paper and non-perishable food to residents in the community.

CFC's support did not stop there; our Cape Fox Shareholder Tináa Trust Trustees decided to authorize and expedite the Spring distribution to our Beneficiaries and approved a second distribution soon after. The Trustees made this decision due to the continuing economic impact to our Shareholders as a result of COVID-19. The hope was that it would ease some of the financial burdens many had been experiencing.

Summer for CFC is usually very busy as tourists visit our shores. In 2020, while we were able to reopen our businesses, there were very few tourists. As a result, on September 21, 2020, the Trustees approved a 2020 Pandemic Disbursement of \$250 per Beneficiary for all Beneficiaries. We wanted our Shareholders to know that we were united in the struggle and understood the effect on their lives. This disbursement was to provide some economic relief to them.



Thanksgiving is the time of year we give thanks and celebrate with family and friends. This year, many celebrations were different as we minimized our gatherings. CFC wanted our community to feel our support and gratitude. On November 12, 2020, we sponsored a community food delivery to all the families in the Village of Saxman. CFC, through the Cape Fox Cares program, gave each family a 20 lb. Turkey, 50 lb. bag of rice, boxed scallop potatoes, and chicken noodle soup. CFC believes that everyone should have a reason to be thankful during this holiday season. Now more than ever, we need to see the blessings around us, and for CFC, our Shareholders are truly blessings.



Our show of gratitude did not stop there. On December 14, 2020, CFC gave the gift of another special disbursement. As winter came to Alaska, so did COVID-19 as case numbers began to rise. Our Tlingit Shareholders are resilient and united. Family and community are essential to them. So, we gave our Shareholders the gift of another \$150 disbursement to help them through the prolonged health crisis.

CFC's commercial and corporate businesses were not the only entities feeling charitable at the end of the year. Eagle Health, a CFC subsidiary, was proud to once again participate in the Toys for Tots collection in Colorado. Toys were collected for families who may not be able to provide gifts to their children for the holidays. The local U.S. Marines Toys for Tots Foundation then distributed the toys.

While we may be socially isolated during these challenging times, giving back to our communities has become even more important. Tlingit natives have a strong belief in family and supporting the whole community. They believe that by giving back to others, you are making everyone stronger. The Tlingit natives of CFC have instilled these same beliefs into the organization.

As the company continues to grow, CFC recognized the need to establish an organized, planned donation system. This new program is called **Cape Fox Cares**. The program's purpose is to ensure CFC is giving back most effectively while still supporting our communities as much as possible.

We look forward to supporting our communities further to make them stronger, connect with our employees, and bring awareness to just how much **Cape Fox Cares**. ■

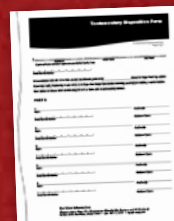
# Red Ticket Incentive

The Red Ticket Incentive is motivation for Cape Fox Corporation (CFC) Shareholders to update their Shareholder files. The incentive ensures CFC fulfills the wishes of each individual Shareholder in regards to their shares and life insurance. CFC encourages Shareholders to complete and submit the below requirements prior to the 47th Annual Meeting of Shareholders.

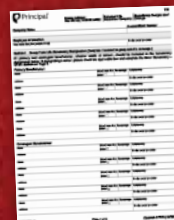
## 1 Register for MYCAPEFOX.com



## 2 Fill out Testamentary Disposition Form (must be signed in front of a notary public)



## 3 Fill out Principal Life Beneficiary Designation Form



All completed requirements must be submitted either in-person at 2851 S Tongass Highway, Ketchikan, AK 99901, by mail via USPS at PO Box 8558, Ketchikan, AK 99901, or by fax at 1(202)403-3951. To submit completed requirements in-person, please call ahead to (907)225-5163 x428 to schedule an appointment.

shareholderservices@capefoxcorp.com  
907.225.5163

## Lost Shareholders

Cape Fox Corporation (CFC) is dedicated to keeping in touch with our Shareholders. We want to ensure you can be reached for future corporate publications including the Totem Times Newsletters, job openings, important notices and future distributions.

- Margaret A Brew
- Theodore A Denny
- Richard D Meade
- Katherine M Milton
- Clifford Perez Jr
- Fredrick Trout
- Dwight H Vandel

If you know anyone on this list, please encourage them to update their contact information by registering online or contacting Shareholder Services.

**MyCapeFox.com**

**ShareholderServices@capefoxcorp.com**  
**703.686.2285**

## Unsettled Estates

CFC gives its deepest condolences to the families of Shareholders who have passed away. The list below shows the estates that have not been settled. Estates go unsettled if beneficiaries do not complete enrollment or CFC has not received documentation from the family such as a: death certificate, will or testamentary, or a Relatives of Deceased form.

If you are a beneficiary of a Shareholder on the list below, please contact Shareholder Services by email at **shareholder-services@capefoxcorp.com** or by phone at **703.686.2285** to find out what information is needed to complete the estate transfer.

## Current Unsettled Estates

- Ernestine M Blair
- Lucille Blake
- Martha L Casallo
- Roderick Chappel
- James A Charles Jr
- Samuel J Denny
- Barbara L Giesick
- David W Guthrie
- Jeromy L Johnson
- Laureen D Johnson
- Toni E Johnson
- Mark A Lemler
- Sharon Lopez
- Audrey J Perez
- John T Preshaw III
- Shirley A Ritter
- George K Samuel
- Tristan A Vandel
- Julie A Wasuli
- Patricia A Williams
- William K Williams

## Cape Fox Commercial HIGHLIGHTS

The holidays have always been a special time of the year for the Cape Fox Family of Commercial businesses. It is our way of giving back to the community in celebration. This year, celebrating the spirit of community was more important than ever, and CFC made sure our community knew we were there. If you did not include CFC in this year's holiday traditions, see what you missed, and be sure to include us in next year's festivities.

### Cape Fox Lodge

**Cape Fox Lodge (CFL)** once again celebrated the holiday season by hosting its



annual Gingerbread house display in the Lodge lobby following Thanksgiving. We hope everyone, young and old, came out

to see all the creative, colorful, festive designs. This year forced many adaptive solutions once the tourist season was canceled. We are looking forward to tourist season 2021 and seeing everyone again, and we are turning our attention towards planning for the next year. CFL is looking at opening a new tour next year to collaborate with the Great Alaskan Lumber Jack Show. The tour will be a Taste of Ketchikan tour where people can enjoy a presentation on preparing local foods.

### Dining

**Sweet Mermaids** is not just a café but also a bakery. Sweet Mermaids has added fresh bakery products to their menu and will be supplying the Cape Fox Family of restaurants with Sweet Mermaids produced breads



and pastries. Now you can get the sweet tastes of the menu wherever Cape Fox is located. So, stop on by to try their simply made and simply delicious breads and pastries.





**Dockside Galley** once again toasted the sweet tastes of the holidays with their specially made holiday pies. Everyone looks for these decadent delights each year, and this year did not disappoint. They also spotlighted the holidays with unique milkshake designs like their Frosty the Snowman Freakshake and their Eggnog Milkshake.

**108 Tap House and Burger Bar** rang in the new year in style. They created spe-



cial New Year's Eve menus, specialty holiday drinks and hosted neighbors to come and ring in 2021 Cape Fox style. We are hopeful this year for the upcoming tourist season and looking forward to seeing new faces in our restaurants enjoying the food, drink, entertainment, and community.

### Shopping

**The Village Store** – It may have been the offseason for The Village Store, but they did not slow down with specials for the holidays. Many found that perfect stocking stuffer and gift for their loved one online.

The Village Store also opened its doors on select weekends for holiday shoppers. Now, The Village Store is looking forward to 2021 and seeing tourists who visit our shores once again. We are always just a click away, though. Check out the website for great gifts and deals any time of the year, [shopvillagestore.com/](http://shopvillagestore.com/). Private shopping parties can be scheduled by request. Expect to see many more products added to our online store, and as always, continue to check our social media for updates. ■



# Cape Fox Federal Contracting Group HIGHLIGHTS

## Eagle Health

### United States Agency for International Development (USAID)

Eagle Health's USAID contract is consistently growing! Due to a hiring surge within the Agency and Eagle Health's continual stellar performance on the contract, USAID extended the contract by six months to January

2022 and added over 47 new positions to the contract! Most of the newly added positions were for the Foreign Service Center (FSC), but the additions also included the Human Capital Services Center (HCSC), Office of Planning, Policy, and Systems Management (PPSM), Administrative Management Support (AMS), Center for Performance Excellence (CPE), and Operations (OPS). Positions ranged from HR Assistants and Specialists, Project Managers, Data Analysts, Administrative Assistants and Specialists, Assignment and Career Counselors, Career Candidate Coaches, etc.

## Concentric Methods

### United States Citizenship and Immigration Services (USCIS)

Concentric Methods, a subsidiary of Cape Fox Corporation, announces the award of a five-year contract with USCIS in support of the Department of Homeland Security. Concentric Methods will operate an Onsite Occupational Health Center at



USCIS Headquarters (HQ) employees.

## Cape Fox Facilities Services

### U.S. Citizenship and Immigration Services (USCIS)

Cape Fox Facilities Services (CFFS) employees in the Acquisitions, Management, and Operations Branch (AMOB) of National Institute of Allergy and Infectious Diseases (NIAID) were selected to receive the NIAID Director's Merit Award.

2020 NIAID Merit Award Recipients:

#### Montana

Stephanie Couch  
Angie Hamilton  
Dianne Hoffman  
Debbie Johnson  
Jen Meis  
Wendy Milner  
Dawn Moore  
Jodie Needles

#### Maggie Nelson

Misty Sisson  
April Westberry

#### Maryland

Nanette Brown  
Dalton Hall  
Natalie Kimmel  
Sean Williams

CFFS President Todd Morgan commented that "This award is a true testament to the hard work and dedication our employees give to our customers and to Cape Fox. Please join me in congratulating these individuals for this prestigious award!"

## Cape Fox Federal Integrators

Cape Fox Federal Integrators (CFFI) graduates from the 8(a) program on December 15, 2020. In fulfilling our vision, we will graduate as a company with over ten million dollars in revenue. We continue to po-

sition ourselves for even bigger and better contracts in the future, building upon the great reputation we have established in industry. We also have the benefit of having secured a seat on the Government Services Administration's (GSA) One Acquisition Solution for Integrated Services



General Services Administration  
Small Business – Pool 1 Holder

(OASIS) contract vehicle, which opens a number of opportunities for us. CFFI is in a very strong position to move into the future. We have already transitioned to functioning as a small business and are working hard to continue to thrive in our new status.

## Air Force Research Laboratory (AFRL)

Our newest contract was our last sole source award from the Air Force and their 711th Human Performance Wing (711 HPW) of the Air Force Research Laboratory (AFRL). The 711th Human Performance Wing (711 HPW) is the first human-centric warfare wing that consolidates human performance



research, education, and consultation under a single organization. Established under the Air Force Research Laboratory, the 711 HPW delivers 75 occupational specialties, including science and engineering, occupational health and safety, medical



professions, technicians, educators, and business operations and support. CFFI is proud to provide medical research to this esteemed wing of the Air Force. The positions cover a broad range of specialties, from biostatistician to toxicologist. By filling these positions early, CFFI should be in an excellent position to win further positions on the IDIQ.

### Remotely Piloted Aircraft Squadron Operations Center (RPA SOC)

The terrain is changing in the Remotely Piloted Aircraft Squadron Operations Center (RPA SOC) world. The Air Force is moving

to consolidate at least four contracts under a single RPA SOC Enterprise contract, to be awarded sometime in the spring or summer of 2022. That

new contract will include both of the RPA SOC contracts that we currently manage, as well as a contract for the Air Force Special Operations Command (AFSOC). Other contracts will be involved in this new Enterprise effort, and the playing field has expanded considerably. Due to the efforts of our great Program Managers, Tyrone Smith and Jon Jones, and the sterling reputation of the teams we have working the current contracts, our standing is extremely strong within the circles of the Air Force circles working on bringing this enterprise to fruition.

### RPA SOC Warehouse and Installation Contract

CFFI continues to support the RPA SOC Warehouse and Installation Contract, even though we have had to surrender our position as the prime to another Alaska Native Corporation, Nisga'a TEK (a subsidi-

ary of Goldbelt). The work slowed down for a brief period this year as a result of COVID-19; however, the mission continues, and the Air Force has accelerated the work to be done with the result that our team at Warner Robins, GA is busier than ever.

### RPA SOC Contracted Field Service Representatives (RPA SOC CFSR)

CFFI is now in our third year of supporting the RPA SOC CFSR contract and we have

been notified that the contract may be extended to meet the timeframe for the installation of the new Enterprise contract. We have set records for the

percentages of people with specific qualifications desired by the Air Force on this contract as well as the rate of fill for every location on the contract.

### SaxmanOne

SaxmanOne continues to seek new business, both on our own and in conjunction with other strategic partners. We do not graduate from the 8(a) program until 2026, so we have a good, long run ahead of us.

### United States Navy

SaxmanOne has begun work on its latest contract providing administrative support services for the US Navy's Center for Information Warfare Training (CIWT). SaxmanOne provides all necessary personnel, supervision, management, equipment, materials, and services to provide administrative support for the CIWT Command

Administrative Office, Special Security Office and the Center for Language, Regional Expertise and Culture (CLREC) at CIWT Corry Station, CIWT Learning Site (LS) Goodfellow AFB, San Angelo, TX., Information Warfare Training Center (IWTC) Dam Neck Command Administrative Office, IWTC San Diego Command Administrative Office and CIWT Learning Site Monterey, CA, Special Security Office. The contractor's CIWT Corry Station personnel also provide administrative support to the command's other 19 geographically separate Training Centers and Learning Sites as required. ■



**CAPEFOX FCG**  
Visit Us Online

CapeFoxFCG.com



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PO Box 8558  
Ketchikan, AK 99901

## Contact Us

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**Shareholder Services**  
Email: [shareholderservices@capefoxcorp.com](mailto:shareholderservices@capefoxcorp.com)

**Ketchikan Title Agency**  
2855 Tongass Ave  
Suite 101  
Ketchikan, AK 99901  
907.225.9635

**Cape Fox Tours**  
PO Box 8558  
Ketchikan, AK 99901  
907.225.4846

**Village Store**  
2711 Killer Whale Ave  
Ketchikan, AK 99901  
907.225.4421

**Cape Fox Lodge**  
800 Venetia Ave  
Ketchikan, AK 99901  
907.225.8001

**Dockside Galley**  
2843 S Tongass Ave  
Ketchikan, AK 99901  
907.225.4885

**Sweet Mermaids**  
340 Front Street  
Ketchikan, AK 99901  
907.225.3287

**Bar Harbor Ale House**  
55 Schoenbar Ct,  
Ketchikan, AK 99901  
907.225.2813

**108 Tap House and  
Burger Bar**  
108 Main St  
Ketchikan, AK 99901  
907.225.1080

## 2021 Upcoming Events

- **January 30, 2021 - 47th Annual Meeting of Shareholders**  
*Livestream through [www.MyCapeFox.com](http://www.MyCapeFox.com) @ 1:30pm AKST*  
*\*Due to COVID-19, there will be no in-person meeting!*
- **February 15th - Presidents' Day**  
*CFC Manassas & Saxman Offices Closed*
- **February 16th - Elizabeth Peratrovich Day**  
*CFC Saxman Office Closed*
- **February 26th-27th - Q4 Board of Directors Meeting**  
*Location: TBD*
- **March 31st – Eugene Trout Scholarship Application Period Closed**  
*2020-2021 ETS Application Period Closed*  
*Application forms must be received on or before March 31, 2021*

## CFC Mission

It is the mission of CFC to grow and maintain a strong financial foundation by profitably managing financial and land resources to provide immediate and long-term economic, education, and cultural benefits for Shareholders.