

Totem Times

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2025 Mid-Year Lands Report

It has been a busy year for the Cape Fox Corporation (CFC) Lands Management team, which is often tasked with ... page 4



52nd Annual Meeting

Preparations for the 52nd Annual Meeting of Shareholders and Election of Directors are underway. This year's Annual Meeting ... page 7



2025 Shareholder Picnic

Community has always been at the heart of Cape Fox Corporation (CFC). Every year, one of the highlights for CFC is its ... page 8



Cape Fox Cultural Foundation

Website Launches

Sharing Tlingit Culture with the World!

Cape Fox Cultural Foundation (CFCF) was created in 2018. Its mission is to deliver educational and cultural services to the public to preserve and support the heritage, culture, and future of the Cape Fox community and Southeast Alaska region and

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Cape Fox Corporation (CFC) is committed to growing our ecotourism footprint. For thousands of years, the Tlingit people have been and continue to be the stewards of the land. Our ancestors lived off the land and resources provided in Southeast Alaska.

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CEO'S MESSAGE



“We planted the seeds of change and growth, and watched with pride as the Cape Fox Team came together as one – turning challenges into opportunities and success into a shared achievement.”

- Chris Luchtefeld

Greetings! Summer is winding down, and that means that tourism season will be ending soon, federal contracts will be busy during the end of the government fiscal year, and the Corporation is abuzz with activity in preparations for the 52nd Annual Meeting of Shareholders and Election of Directors in October. As the third quarter of the year commences, I look back on the exciting year for Cape Fox Corporation (CFC). I also wish to express my thanks to the individuals who contribute to the operations of the organization. Success is not a solitary endeavor. It takes a shared approach of those who work hard, celebrate each success, and unite over each obstacle. That is what it means to be team Cape Fox!

First, let's take a look back at our commercial team and tourism season in 2025. The past year saw the tram opening for operation, our tour partners expanding in number and offerings, the debut of two new commercial websites, and increased opportunities for shareholder employment. For the Federal Contracting Group (FCG), the year started with many challenges to the government contracting world. Still, we persevered and focused much of our effort on growing our capabilities with new customers and contract wins. The

end of the government fiscal year was September 30th, and we saw the fruits of our labor with quite a successful 2025. Throughout 2025, we implemented multiple strategic initiatives to improve the Corporation's profitability, advance our digital offerings to better assist our commercial group, and develop our influencer group to expand our contract offerings. It takes time for these initiatives to produce results; however, we are already seeing gains.

The past quarter has seen many exciting events for CFC. CFC hosted its Annual Shareholder Picnic, and gray skies or blue, this is a can't-miss event for our shareholders. CFC also hosted its Annual Elder Dinner. The theme for the event this year was Disco, and our CFC elders brought their coolest outfits to represent. Cape Fox Cultural Foundation (CFCF) participated in the annual Blueberry Festival, one of the highlights for everyone in Ketchikan. CFCF has also hosted workshops to support our shareholders in various ways.

As summer ends, kids are going back to school, and we begin to look toward the end of the year and making strategic plans for the upcoming year. I look forward to seeing all the excellent work the Cape Fox

team will produce as we enter the year's final quarter. This year has been a year of transition, growth, and achievement. CFC continues to be committed to our shareholders, employees, and customers with transparency, strategy, and cohesion. While not every change can feel comfortable, change can often bring with it reward, and I look forward to watching the seeds of change bloom in 2025 and far into the future. With such a strong team, the future of CFC brings potential for expansion and recognition, all leading to success. Thank you, team Cape Fox.

Thank you,

Chris Luchtefeld
Chief Executive Officer
Cape Fox Corporation

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Cape Fox Cultural Foundation

Website Launches

Sharing Tlingit Culture with the World!



Make A Difference, Donate Today!

Your donation has a direct impact and assists the Cape Fox Cultural Foundation in bringing educational experiences to the public while helping preserve and support the heritage, culture, and future of Cape Fox Tlingits. Your financial gift allows more Tlingit culture to be showcased to the world. To donate visit the new CapeFox-CF.org website, or simply scan the QR Code. Gunalchéesh for your support!



One added feature is the capability to make online donations. Now, everyone can support the foundation's work by donating on the website or scanning the QR code to show their support.

Cape Fox Cultural Foundation (CFCF) was created in 2018. Its mission is to deliver educational and cultural services to the public to preserve and support the heritage, culture, and future of the Cape Fox community and Southeast Alaska region and to provide unique, focused programs and services to help disadvantaged or struggling members of the Southeast Alaska region become thriving members of their families, communities, and society. Now, CFCF is sharing that culture with the world!

CFCF has launched a new, updated website, CapeFox-CF.org. CFCF shares the story of our culture by informing minds, shaping voices, and empowering the community. The website showcases all the events, fundraisers, and programs CFCF holds. The foundation has worked to support the community through grants and fundraisers each year, and now they are showcased on the new website.

This website is visually stunning and guides you through learning more about CFCF, volunteering materials and services, previewing upcoming events and fundraisers, and checking out what CFCF is working on and how we share our culture and unique traditions through our art and design projects.

Jamie White, Project Manager for CFCF, commented on the new website, *"I am thrilled about the launch of the new Cape Fox Cultural Foundation website. Having a designated website allows us to share our mission, projects, and outreach to the community. This website is a way for us to showcase our work, our mission, and the culture."*

Check out the new CFCF website at **CapeFox-CF.org** and follow our Facebook page **@CapeFoxCulturalFoundation**. To make a donation, visit **bit.ly/CapeFoxCFDonations**. ■





Sustainable Tourism

For fifty years, CFC has been committed to advancing our Tlingit culture and supporting our Tlingit shareholders from the Village of Saxman, Alaska. To that end, CFC and all its subsidiaries are committed to providing tourists to our shores with a focus on their Alaska adventure that includes cultural tourism and sustainability.

CFC is dedicated to keeping Alaska true to its beauty, the culture and history of the land, the businesses that support our economy, and the natural environment around us, giving tourists a true Alaskan journey.

What is Sustainability?

So what is sustainable tourism? Sustainable tourism is the intentional effort to minimize negative environmental, social, and economic impacts while maximizing positive ones, balancing the needs of visitors,

the tourism industry, the environment, and communities for long-term value. It involves responsible practices such as resource conservation, community support, cultural preservation, and a commitment to sustainability principles in planning and management.

Why Sustainable Travel Matters

Minimizes Negative Impacts: Tourism can lead to environmental degradation, cultural disruption, and economic disparities. Sustainable travel aims to reduce these harmful effects.

Supports Local Communities: It ensures that the economic benefits of tourism are distributed to the local population, fostering job creation and cultural preservation.

Protects Ecosystems: By reducing pollution and respecting natural habitats, sustainable travel helps conserve biodiversity and vital life support systems for the future.

Preserves Cultural Integrity: It encourages respect for local traditions

and cultures, ensuring they are not commodified or negatively impacted by tourist influx.

Why Sustainability Matters

For the Planet: By reducing our consumption and protecting natural systems, we help to mitigate climate change and ensure the health of ecosystems that support life.

For Future Generations: It ensures that the resources and stable environments that we rely on today will still be available for our children and grandchildren.

For Business: Companies that adopt sustainable practices can innovate, improve their reputation, attract investors, and develop new growth opportunities, creating long-term financial stability, according to Harvard Business School.

For Individuals: Small actions, like recycling, reducing energy consumption, and making conscious purchasing choices, contribute to a larger effort to create a more sustainable world.

CFC's Pillars of Sustainability

CFC has created a Green Alaska program that includes four pillars of sustainability, including:

- **Economic** – We work toward supporting small businesses within the community.
- **Cultural** – We offer programs that advance education and promote the culture and history of Alaska Native people.
- **Environmental** – Just as our ancestors did, we protect the land where we live and the environment around us.
- **Social** – We maintain close ties and relationships with our staff, partners, and our community.

Examples of Sustainable Practices at CFC

With our four pillars of sustainability in mind, CFC has been devoted to our Green Alaska program for Tourism Season 2025. Cape Fox Tours (CFT) has earned an Adventure Green Alaska certification for demonstrating compliance with its sustainable tourism practices. Adventure Green Alaska is the only sustainable tourism certification in the state of Alaska. Some examples of our sustainable practices with CFT are:

- **Utilizing Propane Vehicles** more frequently to reduce emissions from diesel ran vehicles.
- **Encouraging Employees to Bike or Walk** to work. CFT offers one shuttle service in the morning and afternoon when the local bus is not running for employees to get to work.
- **CFT put a Water Dispenser** in the village store to encourage guests and staff to use reusable water bottles. CFT

also encouraged people to purchase a reusable water bottle.

- **Recycling Kegs.** Beer kegs are picked up by the distributor after use so that they can be cleaned and reused for other vendors.
- **CFT is Hosting Local Elementary Schools** for tours throughout Saxman and the SE Discovery Center.

CFC has put intentional thought into implementing the standard values for sustainability into its business model and remains committed to efforts to further sustainability within the tourism industry. CFC ensures that its business operations are conducted sustainably, from internal management to the products and services customers receive. To learn more about our sustainable tourism efforts, visit the CFT website at **CapeFoxTours.com.** ■





2025 Mid-Year LANDS REPORT

It has been a busy year for the Cape Fox Corporation (CFC) Lands Management team, which is often tasked with assessing compliance, reducing liability, strategizing growth, and developing policy and procedures. The Lands team is instrumental in growth and development as they help guide, develop, and recommend Lands issues, which eventually are brought before the Board for final decision and adopted policy.

The Lands Management team has been working diligently toward completion of several grants that support the community, including:

- George Inlet Cannery
- United States Forestry Service (USFS) Temporary Bridge (6-bridge purchase)
- Natural Resources Conservation Service (NRCS) Precommercial Thinning
- Mahoney Lake Road improvement

The development and maintenance of CFC infrastructure allows access for subsistence and creates future revenue opportunities. CFC has over 125 miles of road crossing its land.

Coon Cove Road - A mutual road use easement is being negotiated with AK Mental Health Trust (AMHT) to ensure access from the State Highway, Shelter Cove Road, to the Coon Cove LTF.

CFC Lands Bill – House bill H.R 2815 and Senate bill S.1008 are the legislative vehicles that will convey the remaining 180-acre entitlement of ANCSA to CFC. Senators Murkowski and Sullivan reintroduced the Senate Bill at the beginning of the

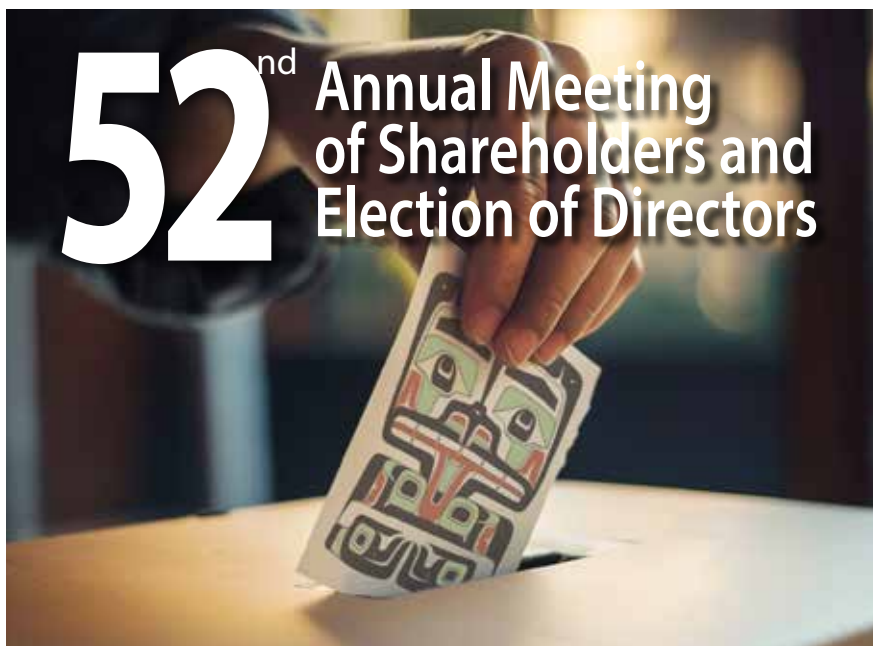
119th Congress in January. Representative Begich introduced the Bill in the House of Representatives, and it successfully made it through the Committee on Indian Affairs and the Natural Resources Committee. It appears to have passed through rewrite, where minor edits occurred. It is currently waiting to be attached to legislation for passage before going to the President for signature.

George Inlet Cannery – The AK State Historical Preservation Office (SHPO) required that CFC perform a “Grey Literature Study” of the George Inlet cannery history as part of the U.S. Corps. of Engineers Permit. CFC hired Charles Mobley, an approved SHPO archaeologist, to perform the study. It is complete.

Temporary Bridge Program - The 6- Big R bridges bought from Contech Corporation have arrived in Ketchikan and will be staged at Coon Cove and White River LTFs. One 16’ x 70’ bridge will be installed on Rainbow Creek. The other five bridges will be stored at the White River LTF and are awaiting funding for installation.

Precommercial Thinning (PCT) – The NRCS has been working with CFC to bring all timber lands current with PCT. The year has had a slow start due to the Federal Grant Review. Currently, all the scheduled PCT on CFC lands have been fully funded. The 2025 contracts will start in August. Sealaska administers this program.

NRCS Culvert Replacement - THE NRCS Staff and the Southeast Watershed Coalition have been doing Fish Habitat Enhancement projects on CFC lands for the past three years. They also plan to pay for a culvert/bridge replacement in Talbot Creek. CFC has been working with NRCS engineers to do preliminary stream surveys. These will be 100% funded projects requiring no CFC finances. ■



Preparations for the 52nd Annual Meeting of Shareholders and Election of Directors (Annual Meeting and Election) are underway. This year's Annual Meeting will occur Saturday, October 25, 2025, and will again be at the Ted Ferry Civic Center in Ketchikan, Alaska. For anyone unable to attend this meeting in person, a live stream of the event will be available on MyCapeFox.com. As we prepare for the upcoming Annual Meeting and Election, there are several dates to keep in mind.

- **2025 CFC Director Nomination packets** were sent out. The Director Nomination period opened on July 7th and ran through August 11th. The Director Nomination Period is closed.

- **The CFC Nomination Committee** held a meeting on August 25th to approve candidates to run for a position on the CFC Board of Directors. All approved candidate names are listed on the CFC Proxy Statement and the official CFC Proxy that was mailed out to all shareholders of voting stock as of the record date on September 15th.

- **You can vote your shares by proxy**, even if you cannot attend the Annual Meeting and Election in person. If you are unable to participate in the Annual Meeting and Election in person, CFC encourages and recommends that you vote in advance by proxy. Proxy votes will be due to the Inspector of Elections, Elgee Rehfeld, LLC, 9309 Glacier Hwy, Suite B-200, Juneau, AK 99801, by the **Proxy deadline at 5:00 p.m. AKST on Thursday, October 23rd**. The Inspector of Elections must receive your proxy prior to the Proxy Deadline to be voted at the Annual Meeting and Election. Any Proxy received after the Proxy Deadline will not be voted on at the Annual Meeting and Election.

- **October 25th – Annual Meeting and Election.** You can still vote in person at the Annual Meeting instead of voting by proxy on Saturday, October 25th.

All shareholders are invited and encouraged to attend. We look forward to seeing everyone on **Saturday, October 25, 2025**, at the **Ted Ferry Civic Center** (venue subject to change). ■

Annual Cape Fox **ELDER DINNER**



Let's dance! This year's Cape Fox Corporation (CFC) Annual Elder Dinner was on September 10, 2025. The theme for this year's event was Disco. The event was hosted at Cape Fox Lodge. This year's event was a splendid success as we once again celebrated our elders for the knowledge and heritage they provide to CFC and our shareholders daily. This event symbolizes a spirit of camaraderie, custom, and tradition. Everyone had a great time at this intimate event. There were party favors handed out like sunglasses, and attendees were asked to dress in their best Disco outfits. There was great food and fun and games. To view highlights from this year's event, visit the CFC Facebook page. ■

Cape Fox Shareholder Picnic

RAIN, FUN, AND MERRIMENT



**Community has always been at the heart of Cape Fox Corporation (CFC).
Every year, one of the highlights for CFC is its Annual Shareholder Picnic event.**

This year's event was held on Saturday, August 17, 2025, at Ward Lake in Ketchikan, Alaska. CFC delights in this event every year as a way to get our community of shareholders together to relax, have fun, and celebrate each other.

Ward Cove boasts beautiful wildlife and a nature trail around the lake, making it ideal for a picnic. The Annual Shareholder Picnic is CFC's chance to celebrate with our shareholders. Every shareholder and their family are invited.

The rainy day did not temper the smiles and fun for the shareholders in attendance. The picnic activities included plenty of games and laughter, including a dunk tank, which, even in the rain, became a picnic highlight among guests. Our annual picnic is a great opportunity to spend quality time with friends and family in a fun, relaxed atmosphere. Many shareholders and CFC staff were in attendance to enjoy the day with camaraderie and high spirits. CFC is delighted to celebrate with each other and show our support for our shareholders and our community. ■



CAPE FOX COMMERCIAL SERVICES HIGHLIGHTS TOURISM SEASON

Tourism Season is starting to wind down. The last cruise ship, the Norwegian Sun, comes to Ketchikan on October 19, 2025. This means that Cape Fox Commercial Group (CFCG) is starting to look to the horizon and begin making plans and creating ideas for the holiday season and the beginning of tourism season 2026. While Tourism season 2025 may be coming to a close, the past quarter was a busy one.

CAPE FOX TOURS

Cape Fox Tours (CFT) is committed to its community, and in September, showed that love through a variety of fundraisers that started in September for local groups:

- **Ketchikan Traveling Scholars** - \$250.00 donated
- **Ketchikan Dribblers League** – hosted on 9/9
- **Ketchikan High School Senior Class** – donating items for their Senior Carnival

EAGLES NEST

Eagles Nest is still making the best pizzas in Southeast Alaska, but now that the season is starting to wind down for the year, Eagles Nest is transitioning to its fall and winter hours, which means they are **closed Monday and Tuesday** and **opening at 1 PM until 9 PM Wednesday through Sunday**.

108 TAPHOUSE AND BURGER BAR

108 Taphouse has become a community staple for good food, good music, and good atmosphere. Now that tourism season is starting to wind down for the year, 108 is transitioning to its fall and winter hours, which means they are **closed Monday and Tuesday** until Spring.

CAPE FOX CULTURAL FOUNDATION

Cape Fox Cultural Foundation (CFCF) has been offering workshops for the community to advance and learn cultural crafts and traditional Tlingit techniques. These "Open Workshops" are possible because of a grant from the Rasmuson Foundation for the furnishings, health, and safety supplies, and the Alaska Council on the Arts, which provided funding for the materials and supplies. These workshops are open, so attendees can bring their beading, moccasins, aprons, and blanket projects. This is an opportunity for attendees to share their knowledge and techniques. Check out the CFCF Facebook page for any updates or news on dates for the next workshops.

August 2nd was the 50th Anniversary of the Ketchikan Blueberry Festival, and CFCF was there with a booth that sold cotton candy. All the proceeds from the sales were donated to CFCF, which provides history, culture, language, and education programs to the community.



2025-2026 Eugene Trout Scholarship Recipients

Cape Fox Corporation (CFC) believes strongly in providing education opportunities for our future generations. CFC helps our Shareholders through the Eugene Trout Scholarship (ETS) Program which distributes scholarships to our Shareholders for their higher education needs. The ETS Program, which is administered by the Cape Fox Shareholder Tináa Trust, awards academic scholarships for undergraduate, graduate, and vocational studies at accredited institutions. The ETS Program is open to CFC Shareholders and Native lineal descendants of those enrolled in CFC.

Karen Elliott
Leadership for Leadership
University of Washington

Randy Estrin
Finance
Bentley University

Sean Guthrie
Associate of Arts
University of Alaska Southeast

Elizabeth Maixner
Brooker
University of Denver

Meta Mulder
Wildlife Conservation of Biology
University of Alaska Fairbanks

Elissa Nieshe
Nursing
University of Alaska Anchorage

Savannah Nieshe
Social Work
Washington university in ST. Louis

Bryan Perez
Diesel Mechanic
Bates Tech College

Stephanie Seierup
Speech-Language Pathology Asst
University of Alaska Anchorage

CAPE FOX LODGE

Cape Fox Lodge (CFL) offers a variety of events and celebrations. Check out some of our past and upcoming events.

On September 4th, stand-up comedian, actor, and podcaster Brooks Wheelan performed an hour-long set following an opening act by comedian Karl Hess at CFL. Brooks Wheelan is best known for his one-season stint on Saturday Night Live and his various openings for John Oliver. After kicking off in Ketchikan, his "Return to Alaska" tour ran through several cities in the state and concluded on Sept. 13th.

On September 7th and running until **October 31st**, CFL Giftshop is having an end of season sale. This means that all items at the CFL Giftshop that are not food or beverage will be **40% OFF**. Stop by for this tremendous event.

September 9th and 10th, Alaska Airlines held their compliance training at CFL.

On September 10th, CFL also hosted Ms. Michelle O'Brien from the Ketchikan Chamber, who was hosting an event with the School Board Candidates Forum. Then, in the evening, CFL held the Annual CFC Elder Dinner. CFL was also host to the CFC Shareholder Information meeting on September 13th.

Finally, CFL installed a new tram intercom system. This means that locals and hotel guests will be able to use the tram throughout the fall and winter. ■





CAPE FOX FEDERAL CONTRACTING GROUP HIGHLIGHTS

The second quarter has been exciting for the Cape Fox Federal Contracting Group (FCG) team, with the award of several task orders and multiple new contracts. Our team has worked hard to expand its presence in the federal market by providing exceptionally high-quality services and building on our reputation as a leading and trusted contractor.

Concentric Methods (CM)

DHA Medical Q-Coded Contract – TOPR #17007

This task order was modified to add Radiation Medical Therapy Physicist Services, for the period of performance October 1, 2025–September 30, 2027.

Cape Fox Facilities Services (CFFS)

National Institute of Allergy and Infectious Diseases (NIAID)

Rocky Mountain Laboratories (RML)

Rocky Mountain Laboratories (RML) granted a bridge contract and three-month option to CFFS on current work being performed at the NIAID location in Montana.

Defense Intelligence Agency (DIA)

DIA awarded CFFS with another Task Order for services.

Cape Fox Mountain Point (CFMP)

US Army Corps of Engineers (USACE)

In August, CFMP was awarded a \$49M Base-Wide Environmental and Sustainment Support (BEST) Indefinite Delivery Indefinite Quantity (IDIQ) Single Award Task Order Contract (SATOC) by the USACE Mobile District. For this contract, CFMP will deliver a full range of environmental compliance base support and operational services, facilities operation and maintenance, and other environmental services for USACE.

Kwaan Tech (KT)

Department of State

KT was awarded two task orders with the Department of State Bureau of Consular Affairs to provide administrative, acquisition, and architectural services. ■

Health & Wellness Webinars

We invite all employees to participate in the following webinars that encourage wellness initiatives while cultivating healthier lifestyles.

November 5 – Holiday Survival Guide: Learn practical tips for managing stress, maintaining healthy habits, and staying balanced during the busiest time of the year. Make this joyful and stress-free holiday! Time: 2:00 PM EST

December 3 – Take Control of Your Finances: Learn practical tips for budgeting, saving, and managing debt to build a more secure and stress-free financial life. Gain the tools you need to make confident money decisions and achieve your financial goals! Time: 2:00 PM EST

Webinars sponsored by Eagle Health





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Cape Fox Cultural Foundation

165 Dog Salmon Lane
Ketchikan, AK 99901
CapeFox-CF.org

Cape Fox Tours

620 Dock Street
Ketchikan, AK 99901
907.225.4846

108 Tap House and Burger Bar

108 Main St
Ketchikan, AK 99901
907.225.1080

The Eagles Nest

800 Venetia Ave
Ketchikan, AK 99901
907.225.8140

Village Store

(Main Location)
2711 Killer Whale Ave
Ketchikan, AK 99901
907.225.4421

CFC Mission

It is the mission of CFC to grow and maintain a strong financial foundation by profitably managing financial and land resources to provide immediate and long-term economic, education, and cultural benefits for shareholders.

2025 Upcoming Events

- **October 16th – 18th – Alaska Federation of Natives**
Anchorage, AK
- **October 23rd – Proxy Deadline**
*Inspector of Elections, Elgee Rehfeld, LLC @ 5:00 p.m. AKST
9309 Glacier Highway, Suite B-200, Juneau, AK 99801*
- **October 25th – 52nd Annual Meeting & Election of Directors**
*Ted Ferry Civic Center @ 1:30 pm AKST | 888 Venetia Ave, Ketchikan, AK 99901
Live stream available on MyCapeFox.com*
- **October 31st – Halloween**
- **November 11th – Veterans Day**
CFC Saxman and Chantilly Offices closed
- **November 15th – Shareholder Workshop – Estate Settlements Part 3: Transfer of Shares by Intestate Succession**
*Cape Fox Corporation @ 12:00 p.m. AKST | Joseph C. Williams, Sr. Office,
Tlingit Board Room | 2851 South Tongass Highway, Saxman, AK 99901*
- **November 27th – Thanksgiving**
CFC Saxman and Chantilly Offices closed
- **December 8th - 9th – Q4 Regular CFC Board of Directors Meeting**
*Cape Fox Federal Contracting Group, Tongass Board Room
14360 Newbrook Drive, Suite 200, Chantilly, VA 20151*
- **December 9th – Q4 Regular CFSTT Board of Trustees Meeting**
*Cape Fox Federal Contracting Group, Tongass Board Room
14360 Newbrook Drive, Suite 200, Chantilly, VA 20151*
- **December 9th – Q4 Reg CFCF Board of Directors Meeting**
*Cape Fox Federal Contracting Group, Tongass Board Room
14360 Newbrook Drive, Suite 200, Chantilly, VA 20151*
- **December 25th – Christmas**
CFC Saxman and Chantilly Offices closed

*NOTE: All
dates, times,
and venues
are subject
to change.*